



Jeffrey S. Tenenbaum

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Overview

Jeff Tenenbaum is one of the nation's leading nonprofit attorneys, and also is an accomplished author, lecturer, and commentator on nonprofit legal matters. As Managing Partner of the nationally recognized, Washington, DC-based Tenenbaum Law Group PLLC, Jeff counsels senior management and boards of directors of his clients on the broad array of legal and sensitive business and governance issues affecting charities, trade and professional associations, foundations, international NGOs, arts and cultural institutions, think tanks, educational institutions, and other nonprofit organizations. He is widely regarded as an innovative, highly responsive attorney with great judgment who provides practical, understandable advice extending to virtually every nonprofit legal issue and best practice. Jeff also regularly represents clients before Congress, federal and state regulatory agencies, and in connection with governmental and internal investigations, enforcement actions, litigation, and in dealing with the media.

He has extensive experience with a broad array of nonprofit legal issues, including tax and federal tax exemption, corporate governance, copyrights and trademarks, meeting, vendor, and other contracts, grants, fundraising regulation and commercial co-ventures, charitable gift restrictions, employment law and CEO employment contracts, antitrust, certification and standard-setting, mergers and joint ventures, chapters, subsidiaries, and affiliates, lobbying and political activity regulation, Americans with Disabilities Act compliance, insurance, and international operations, among others.

Jeff is frequently called upon by major media outlets – in television, radio, print, online, and elsewhere – to provide commentary on news stories involving nonprofit legal issues and developments, and has served as an expert witness in several court cases on nonprofit legal matters. For 19 years, he practiced law at Venable LLP in Washington, DC; he was a partner and chaired its nonprofit practice for most of that time, served on the firm’s Board of Directors for several years, and co-chaired the firm’s management review process in 2016. Jeff started his career in the nonprofit community by serving as Legal Section manager at the American Society of Association Executives, following several years working on Capitol Hill as a legislative assistant.

Jeff was the 2006 recipient of the American Bar Association’s Outstanding Nonprofit Lawyer of the Year Award and was an inaugural (2004) recipient of the *Washington Business Journal’s* Top Washington Lawyers Award. He is one of only five lawyers in the U.S. *Legal 500* Not-for-Profit “Hall of Fame.” He is listed in the 2012-24 editions of *The Best Lawyers in America®/U.S. News & World Report®* for Nonprofit/Charities Law and was selected for inclusion in the 2014-23 editions of *Washington, DC Super Lawyers* in the Nonprofit Organizations category. He was the 2015 recipient of the New York Society of Association Executives’ Outstanding Associate Member Award, the 2004 recipient of The Center for Association Leadership’s Chairman’s Award, and the 1997 recipient of the Greater Washington Society of Association Executives’ Chairman’s Award. He was recognized in 2013 as a Top Rated Lawyer in Tax Law by *The American Lawyer* and *Corporate Counsel*, and, in 2011, was named as one of Washington, DC’s “Legal Elite” by *SmartCEO*. He has been listed in the annual editions of *Who’s Who in American Law* and *Who’s Who in America* since 2005, was a 2008-09 Fellow of the Bar Association of the District of Columbia, and is AV® Peer-Review Rated by Martindale-Hubbell, the highest rating possible.

Jeff is the author of the book, *Association Tax Compliance Guide*, now in its second edition, published by the American Society of Association Executives. He also is a contributor to numerous ASAE books, including *Professional Practices in Association Management*, *Association Law Compendium*, *The Power of Partnership*, *Essentials of the Profession Learning System*, *Generating and Managing Non-Dues Revenue in Associations*, and several Information Background Kits. In addition, he is a contributor to *Exposed: A Legal Field Guide for Nonprofit Executives*, published by the Nonprofit Risk Management Center. He is a frequent author on nonprofit legal topics, having written or co-written more than 1,000 articles.

Jeff is also a frequent lecturer on nonprofit legal topics, having delivered or moderated over 1,000 speaking presentations. He served on the faculty of the ASAE Virtual Law School, and is a regular commentator on nonprofit legal issues for NBC News, *The Washington Post*, *The New York Times*, *The Wall Street Journal*, *Los Angeles Times*, *The Washington Times*, *The Baltimore Sun*, ESPN.com, *Washington Business Journal*, *Legal Times*, *Association Trends*, *CEO Update*, *Forbes*, *The Chronicle of Philanthropy*, *The NonProfit Times*, *Politico*, *Bloomberg Business*, *Bloomberg BNA*, *EO Tax Journal*, and other periodicals. He also has been interviewed on nonprofit legal topics on Washington, DC CBS-TV affiliate, the Washington, DC Fox-TV affiliate’s morning news program, Voice of America Business Radio, Nonprofit Spark Radio, The Inner Loop

Radio, Through the Noise podcasts, The Managing Partners Podcast, Six Degrees of Associations podcast, and other media outlets.

Education

- J.D., Catholic University of America, Columbus School of Law, 1996
- B.A., Political Science, University of Pennsylvania, 1990

Bar Admissions

- District of Columbia
- U.S. Tax Court

Professional Affiliations

- 2023-Present, Member, Selection Committee, *Association TRENDS* and *CEO Update's* Salute to Association Excellence Awards
- 2018-Present, Chair, Trade and Professional Associations Subcommittee, American Bar Association's Nonprofit Organizations Committee
- 2018-Present, Member, American Society of Association Executives' Legal Advisory Council
- 2010-Present, Member, American Society of Association Executives' Public Policy Committee
- 2018-Present, Member, American Bar Association's Nonprofit Organizations Committee
- 2013-20, Advisory Panel, Wiley/Jossey-Bass' *Nonprofit Business Advisor*
- 2016-20, Contributing Editor, *The NonProfit Times*
- 2022 and Prior Years, Member, Selection Committee, *CEO Update's* Association Leadership Awards
- Past Member, American Society of Association Executives' Legal Section Council
- Past Member, Editorial Advisory Board, American Society of Association Executives' *Association Law & Policy*
- Past Member, American Society of Association Executives' Association Management Company Accreditation Commission
- Past Member, Board of Trustees, Greater Washington Society of Association Executives Foundation
- Past Member, Government and Public Affairs Advisory Council, Greater Washington Society of Association Executives
- Past Member, Editorial Advisory Board, Aspen's *Nonprofit Tax & Financial Strategies*

Honors and Awards

Jeff was the 2006 recipient of the American Bar Association's Outstanding Nonprofit Lawyer of the Year Award and was an inaugural (2004) recipient of the *Washington Business Journal's* Top Washington Lawyers Award. He is one of only five lawyers in the U.S. *Legal 500* Not-for-Profit "Hall of Fame." He is listed in the 2012-23 editions of *The Best Lawyers in America®/U.S. News & World Report®* for Nonprofit/Charities Law nationally and was selected for inclusion in the 2014-23

editions of *Washington, DC Super Lawyers* in the Nonprofit Organizations category. He was the 2015 recipient of the New York Society of Association Executives' Outstanding Associate Member Award, the 2004 recipient of The Center for Association Leadership's Chairman's Award, and the 1997 recipient of the Greater Washington Society of Association Executives' Chairman's Award. He was recognized in 2013 as a Top Rated Lawyer in Tax Law by *The American Lawyer and Corporate Counsel*, and, in 2011, was named as one of Washington, DC's "Legal Elite" by *SmartCEO*. He has been listed in the annual editions of *Who's Who in American Law* and *Who's Who in America* since 2005, was a 2008-09 Fellow of the Bar Association of the District of Columbia, and is AV® Peer-Review Rated by Martindale-Hubbell, the highest rating possible.

Experience

- 2020-Present, Managing Partner, Tenenbaum Law Group PLLC, Washington, DC
- 2018-19, Chair of the Nonprofit Organizations Practice, Lewis Baach Kaufmann Middlemiss PLLC, Washington, DC
- 2003-17, Equity Partner and Chair of the Nonprofit Organizations Practice, Venable LLP, Washington, DC
- 1999-2002, Of Counsel, Nonprofit Organizations Practice, Venable LLP, Washington, DC
- 1995-99, Associate, Trade and Professional Associations Practice, Galland Kharasch & Garinkle, PC, Washington, DC
- 1992-95, Legal Section Manager, American Society of Association Executives, Washington, DC
- 1990-92, Legislative Assistant, Rep. Peter H. Kostmayer, U.S. House of Representatives, Washington, DC

Publications

Click on Title to View the Publication

August 25, 2023

[*Mitigating the Legal Risks of Associations' ESG and DEIA Programs*](#) (Article)

August 16, 2023

[*Mitigating the Legal Risks of Nonprofits' ESG and DEIA Programs*](#) (Article), American Bar Association's *Business Law Today*

August 3, 2023

[*Mitigating Legal Risks of ESG, DEIA Programs of Supreme Court Decision*](#) (Article), *The NonProfit Times*

July 21, 2023

[*Mitigate the Potential Legal Risks of ESG and DEIA Programs*](#) (Article), American Society of Association Executives' *Associations Now*

May 5, 2023

AI and Nonprofits: Five Key Legal Issues to More Than 'Chat' About (Article), *The NonProfit Times*

April 28, 2023

Five Legal Issues to Consider When It Comes to Generative AI (Article), American Society of Association Executives' Associations Now *Daily News*

April 19, 2023

AI and Associations: Five Legal Issues to Consider (Article), American Bar Association's *Business Law Today*

April 10, 2023

Employee Non-Compete Agreements: What Every Association Needs to Know in a Rapidly Evolving Legal and Regulatory Landscape (Article)

April 1, 2023

Generative AI and Associations: Five Key Legal Issues to Consider (Article)

August 21, 2022

Avoiding Association Bylaw and Governance Pitfalls (Presentation), 2022 ASAE Annual Meeting & Exposition, Nashville, TN

April 22, 2022

Business Development Tips and Strategies from an Attorney and What It Can Mean for Coaches (Article), International Coaching Federation

October 12, 2021

Federal Tax Exemption and Nonprofits: A Primer for the Non-Nonprofit Attorney (Presentation), American Bar Association

October 20, 2021

Unrelated Business Income Tax (UBIT): A Comprehensive Overview for Nonprofits (Article), American Bar Association's *Business Law Today*

October 13, 2021

Internal Revenue Code Section 501(g) and Credit Counseling Agencies: An Overview (Article)

September 13, 2021

IRS Rules that Most Certification and Accreditation Revenue of 501(c)(3) Associations Is Subject to UBIT (Article)

September 7, 2021

[UBIT: A Comprehensive Overview for Nonprofits](#) (Article)

August 18, 2021

[What's the Difference Between Nonprofit and Tax-Exempt Status?](#) (Article)

March 1, 2021

[UBIT and Virtual Trade Shows: What Associations Need to Know](#) (Article), American Society of Association Executives' Associations Now

February 8, 2021

[UBIT and the COVID-19 Pandemic: What Associations Need to Know](#) (Article)

January 29, 2021

[Paycheck Protection Program 2.0: Everything Associations and Other Nonprofits Need to Know](#) (Presentation)

January 26, 2021

[Strategies for Negotiating Your CEO Contract](#) (Article), American Society of Association Executives' Associations Now

December 9, 2020

[Federal Tax Exemption: What Every State Charity Regulator Needs to Know](#) (Presentation), National Attorneys General Training & Research Institute

November 5, 2020

[Hot-Button Federal Tax Issues for Nonprofits](#) (Presentation), Society of Corporate Compliance and Ethics and Health Care Compliance Association's 2020 Nonprofit Sector Compliance Conference (Virtual)

October 28, 2020

[Limitations on Lobbying Activities: The Rules for 501\(c\)\(3\) Organizations](#) (Article)

September 18, 2020

[Licensing Your Association's Logo to Others](#) (Article)

August 31, 2020

[Top 10 Legal COVID-19 Q&As: Evolving Issues for Association Events](#) (Article), *The NonProfit Times*

August 11, 2020

Association CEO Employment Contracts: Proven, Effective Negotiation Strategies for CEOs (Presentation), 2020 American Society of Association Executives Virtual Annual Meeting

August 6, 2020

Model Liability Waiver for Association Event Attendees (Article)

August 4, 2020

Five Legal Questions About Resuming In-Person Events as COVID-19 Continues (Article), American Society of Association Executives

July 30, 2020

International NGO Governance and Management Structures: Best Practices, Common Pitfalls, and the Path Toward Change (Presentation)

July 12, 2020

Mitigating Nonprofit Liability Risk from Workplace Reopenings in the Midst of COVID-19 (Article)

June 29, 2020

Top Ten Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape (Article)

June 22, 2020

Liability Waivers for Association Meeting Attendees in the Era of COVID-19 (Article)

May 27, 2020

Legal Governance Challenges for Associations During a Pandemic (Article), American Society of Association Executives

May 27, 2020

Mitigating Liability Risk from Workplace Reopenings (Article), *The NonProfit Times*

May 16, 2020

Legal Governance Challenges for Associations During a Pandemic (Article)

May 13, 2020

Legal Governance Challenges for Associations During a Pandemic (Presentation)

April 29, 2020

The CARES Act: A Guide to the Resources for Nonprofit Organizations (Article)

April 17, 2020

COVID-19: Legal Strategies for Association Meetings (Presentation)

April 16, 2020

Risk Response for Nonprofits: COVID-19 (Presentation), Posner Center for International Development

April 9, 2020

CARES Act: A Guide to Financial Resources for Nonprofits (Article), *The NonProfit Times*

March 27, 2020

Legal Strategies for Association Meetings (Article), American Society of Association Executives

March 25, 2020

Legal Strategies for Nonprofit Meetings During COVID-19 (Article), *Exempt* and *The NonProfit Times*

March 25, 2020

COVID-19: Legal Strategies for Your M.O. Meetings and Events (Presentation), American Council of Engineering Companies

March 23, 2020

COVID-19: Legal Strategies for Association Meetings (Article)

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Presentation), Council of Engineering and Scientific Society Executives

March 17, 2020

Endorsements and Licensing: Minimizing Your Association's Liability Risk (Article)

March 17, 2020

Association Endorsements: The Current State of the Tax Law (Article)

March 17, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Presentation), American Bar Association

March 7, 2020

Model Lobbying Tax Compliance Guide for Association Staff (Article)

March 6, 2020

The Federal Lobbying Tax Law: A Summary and Overview for Associations (Article)

February 19, 2020

[Coronavirus: Community Conversation on Association Impact](#) (Presentation), American Society of Association Executives

February 11, 2020

[Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices](#) (with Jim Zaniello) (Presentation), Council of Engineering and Scientific Society Executives CEO Meeting, Tucson, AZ

February 10, 2020

[Association Membership Restrictions: A Practical Guide to Avoiding the Antitrust and Tax Pitfalls](#) (Article)

February 6, 2020

[Related Foundations: Is Your Association Avoiding the Legal Pitfalls and Maximizing Its Opportunities?](#) (Article)

January 21, 2020

[Association Tax Primer for CEOs](#) (Article)

January 20, 2020

[Establishing and Operating Taxable Subsidiaries: A Primer for Associations](#) (Article)

January 16, 2020

[UBIT: What Associations Need to Know](#) (Article)

January 13, 2020

[Hotel and Convention Center Contract Provision Guidelines for Associations](#) (Article)

January 12, 2020

[Substantiation and Disclosure Requirements for 501\(c\)\(3\) Organizations: A Primer on the Charitable Contribution Rules](#) (Article)

January 10, 2020

[The Dual Roles of In-House Corporate Counsel: The Impact on the Attorney-Client Privilege](#) (Article)

January 9, 2020

[Does Your Association Own the Work Product of Your Contractors, Authors, Speakers, Officers, Directors, and Committee Members?](#) (Article)

January 6, 2020

Considerations for Determining Whether Association Chapters Should Incorporate (Article)

January 2, 2020

Federal Tax Treatment of Associations' Associate Member Dues (Article)

December 17, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Presentation), Greater Washington Society of CPAs 31st Annual Nonprofit Finance & Accounting Symposium, Washington, DC

October 21, 2019

Innovations in Third-Party Risk Management (Presentation), Nonprofit Risk Management Center's 2019 Risk Summit, Leesburg, VA

August 9, 2019

Interview on NPR Radio: Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein (Article), Columbus, OH

June 5, 2019

Impact Investing by INGOs and the Law: Traps, Pitfalls and Opportunities (Presentation), Humentum Impact Investing Forum, Washington, DC

May 14, 2019

Using Digital Communications to Achieve Your Nonprofit's Goals and Mitigate Legal Risks in the Process (Presentation), Humentum, Washington DC, with Mercury LLC

February 11, 2019

Beyond Mergers: Find the Right Structure for Your Combination (Article), American Society of Association Executives

January 1, 2019

UBIT: What Associations Need to Know (Article), *SOURCE* (Published by the Florida Society of Association Executives)

September 17, 2018

UBIT: What Associations Need to Know (Article), *Association TRENDS*

January 11, 2013

Association Tax Compliance Guide (Book), Second Edition (2013), Published by ASAE Association Management Press

Speaking Engagements

Click on Title to View the Presentation or Ancillary Material

February 14, 2024

Steps to Mitigate Legal Risks of Association ESG/DEIA Programs (Webinar), Washington Society for Association Excellence

December 13, 2023

Legal, Ethical & Workforce Considerations of Emerging Technologies, CEO Update Live, Emerging Technology, Washington, DC

December 12, 2023

Ask the Nonprofit Attorney, Greater Washington Society of CPAs' 2023 Nonprofit Symposium, Washington, DC

October 11, 2023

Key Legal Issues for Nonprofits When It Comes to Generative AI (Webinar), Washington Society for Association Excellence

October 3, 2023

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

September 6, 2023

How to Set Up a World-Class Whistleblower Program (Webinar), GRF CPAs & Advisors

August 13, 2023

AMC Legal Issues, California Society of Association Executives' 2023 AMC Owner's Retreat (Virtual)

August 7, 2023

CEOs vs. Frivolous Lawsuits: Staying Sane and Emerging Victorious, 2023 ASAE Annual Meeting & Exposition, Atlanta, GA

August 7, 2023

Make an Impact and Create New Value by Engaging with ESG, 2023 ASAE Annual Meeting & Exposition, Atlanta, GA

July 27, 2023

The Evolution and Potential Impacts of AI Tools (Webinar), National Association of Colleges and Employers' 2023 Summer Learning Showcase

June 22, 2023

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

June 8, 2023

Mitigating the Legal Risks of AI Use by Medical Specialty Societies (Virtual), Council of Medical Specialty Societies General Counsels Professional Peer Group

June 8, 2023

Mitigating the Legal Risks of AI Use by Medical Specialty Societies (Virtual), Council of Medical Specialty Societies General Counsels Professional Peer Group

June 1, 2023

Ask the Association Attorney, Georgia Society of Association Executives' 2023 Annual Meeting, Charleston, SC

May 11, 2023

Just in Time: Critical Considerations Surrounding ChatGPT and Generative AI, American Society of Association Executives (Virtual)

May 4, 2023

The Top Five Challenges Facing Nonprofit CEOs Today, Nonprofit Advisory Board and FAR (Finance & Administration Roundtable), Washington, DC (Program and Reception)

April 27, 2023

Copyrights and Trademarks: Everything Your Nonprofit and Nonprofit Clients Need to Know, Greater Washington Society of CPAs Nonprofit Section Meeting (Virtual)

April 26, 2023

Association COO Roundtable: Navigating Associations' Hybrid, Remote, and Disparate Workforce Challenges, CEO Update, Washington, DC

April 18, 2023

Ask the Association Attorney: Everything You Need to Know, California Society of Association Executives' 2023 ELEVATE Conference, Sonoma, CA

April 10, 2023

Employee Noncompete Agreements: What Every Association CEO Needs to Know in a Rapidly Evolving Legal and Regulatory Landscape, ASAE CEO Breakfast Series, Washington, DC

April 7, 2023

Ask the Association Attorney, 2023 Nonprofit Legal, Finance and Grants Conference, Washington, DC

March 22, 2023

The Top Legal Issues Your Nonprofit Needs to Make a Priority, Philadelphia Eagles Care Summit, Philadelphia, PA

March 20, 2023

Structuring Contracts: UBIT, Royalties, Sponsorships, Trade Shows, Advertising, and Events (Presentation), Air Force Association, Arlington, VA

March 15, 2023

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

March 8, 2023

Staying Out of Hot Water: The Rules of the Road for Lobbying and Political Activity by 501(c)(3) Blood Centers, 2023 America's Blood Centers' Annual Meeting, Arlington, VA

March 1, 2023

Ask the Association Attorney, Congress of Chiropractic State Associations (Webinar)

February 22, 2023

CEO Update LIVE: Executive Recruitment, National Association of Home Builders, Washington, DC

January 18, 2023

PAR GOAT Awards: Honoring Association Revenue Impact (Virtual), Professionals for Association Revenue (PAR)

December 8, 2022

Ask the Association Lawyer (Virtual), Council of Engineering and Scientific Society Executives' December Conversation Circle

October 27, 2022

The Top Five Operational Challenges Facing Nonprofits Today, Nonprofit Advisory Board and FAR (Finance & Administration Roundtable)(Webinar)

October 6, 2022

Ask the Nonprofit Attorney, Greater Washington Society of CPAs' 2022 Nonprofit Symposium (Virtual)

September 28, 2022

Six Degrees of Associations: Interview with Jeff Tenenbaum of Tenenbaum Law Group PLLC,
Core Affinity

September 28, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

September 27, 2022

Ask a Nonprofit Lawyer a Question!, FAR (Finance & Administration Roundtable), Washington, DC

September 22, 2022

All Non-Dues Revenue Is Not Subject to UBIT: Knowing the Difference, 2022 Non Dues-a-Palooza, Nashville, TN

August 22, 2022

Overcoming the (Un)due Influence of Past Distinguished Leaders, 2022 ASAE Annual Meeting & Exposition, Nashville, TN

August 21, 2022

Avoiding Association Bylaw and Governance Pitfalls, 2022 ASAE Annual Meeting & Exposition, Nashville, TN

August 4, 2022

Unrelated Business Income Tax (UBIT): An Overview for Associations to Understand, Plan, and Strategize for Revenue Opportunities (Program and Reception), Multiview's Alexandria, VA Offices

July 27, 2022

Piecing It Together: Best Practices and Common Pitfalls for Association Chapters, Subsidiaries, and Affiliates (Webinar), with Your Part-Time Controller, LLC

June 30, 2022

Advocacy: Understanding the Legal Rules of the Road, America's Public Television Stations (Webinar)

June 29, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

May 24, 2022

Hot-Button Federal Tax Issues for Nonprofits, Society of Corporate Compliance and Ethics / Health Care Compliance Association's 2022 Nonprofit Compliance Conference (Virtual)

May 11, 2022

Ask the Association Attorney: What Every State Executive Director Needs to Know... and Then Some, 2022 National Associations of Elementary and Secondary School Principals' State Executive Directors Professional Development Conference, Fernandina Beach, FL

April 28, 2022

Ask the Association Attorney, 2022 American Academy of Family Physicians' Chapter Leadership Conference, Kansas City, MO

April 7, 2022

The Top Five HR Challenges Facing Nonprofit Employers Right Now, Nonprofit Advisory Board / FAR (Finance & Administration Roundtable) (Webinar)

April 6, 2022

Unrelated Business Income Tax (UBIT): An Overview for Associations to Understand, Plan, and Strategize for Revenue Opportunities, Professionals for Association Revenue (Webinar)

April 4, 2022

Business Development Tips and Strategies from an Attorney and What It Can Mean for Coaches, International Coaching Federation's Business Development Workshop Series (Virtual)

March 31, 2022

Ask the Nonprofit Attorney, The Nonprofit Alliance's 2022 Leadership Summit, Washington, DC

March 23, 2022

The Legalities of In-Person Meetings: What Every Association Executive Needs to Know, Florida Society of Association Executives' Power Luncheon, Tallahassee, FL

March 23, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

March 17, 2022

Ask the Association Attorney: What You Need to Know to Advise Your Association Clients, 2022 Nonprofit Legal, Finance, & Grants Conference, Washington, DC

March 9, 2022

Association-Sponsored Research & the Antitrust Laws: Staying Out of Legal Trouble and Protecting Your Members, Joint Tenenbaum Law Group – Vault Consulting Webinar

March 9, 2022

Ask the Association Lawyer, Congress of Chiropractic State Associations' Lunch + Learn Member Roundtable (Virtual)

January 28, 2022

Business Development Tips and Strategies from an Attorney and What It Can Mean for Hartman Advisors, Hartman Executive Advisors (Virtual)

January 20, 2022

Workplace and Workforce 2022: Your Latest Need-to-Know Covid-19 Protocols and Best Practices (Webinar), The Nonprofit Alliance

January 20, 2022

Trends in Association CEO Contracts and Compensation, Michigan Society of Association Executives (Virtual)

January 13, 2022

Business as Usual?: The Legal Challenges with In-Person Activities and Events, 39th Annual Nonprofit Organizations Institute Presented by the University of Texas School of Law and Philanthropy Southwest (Virtual)

December 16, 2021

Ask the Association Attorney: What Every Association Executive Needs and Wants to Know (Webinar), Association TRENDS

November 18, 2021

Ask the Nonprofit Attorney, Greater Washington Society of CPAs' 2021 Nonprofit Symposium (Virtual)

November 9, 2021

Advocacy and Lobbying: What Can Your Genealogy Society Do? (Webinar), National Genealogical Society

October 19, 2021

Keeping Your Nonprofit's Budget Afloat and Adaptive in a Sea of Unknowns (Webinar), Nonprofit Advisory Board and Finance & Administration Roundtable

October 12, 2021

Federal Tax Exemption and Nonprofits: A Primer for the Non-Nonprofit Attorney (CLE Webinar), American Bar Association

October 8, 2021

The Legalities of In-Person Events; What Every CAMFT Board Member and Committee Chair Needs to Know (Webinar), California Association of Marriage & Family Therapists

September 29, 2021

Successful Association CEO Employment Contracts with Jeff Tenenbaum and Charlie Quatt: Trends, Best Practices, and Pitfalls (Webinar), American Society of Association Executives' Key Industry Associations Committee, Key Professional Associations Committee, and Key Global Associations Committee

September 22, 2021

Ask the Association Attorney: Everything You Need to Know about Association Law in These Changing Times, Nonprofit Legal, Finance, and Grants Conference (Virtual)

September 14, 2021

Ask an Association Attorney Featuring Jeff Tenenbaum, Female Association Executives Peer Group (Webinar)

September 14, 2021

Meeting Contracts: Ask the Association Attorneys (Webinar), National Council for Mental Wellbeing's State Association Executives

September 13, 2021

Meeting Contract Considerations During and Beyond COVID-19: Ask the Association Attorneys (Webinar), Association Societies Alliance

August 19, 2021

Current State of COVID-Related Workplace and Meeting Legal Issues for Nonprofits (Webinar), United Philanthropy Forum

August 18, 2021

Evolving Legal Considerations During and Beyond COVID-19: Ask the Association Attorneys, 2021 American Society of Association Executives Annual Meeting (Virtual)

August 11, 2021

Post-COVID Return to the Workplace: HR and Office Considerations for Associations (Webinar), Association Societies Alliance

August 5, 2021

Stump the Association Attorneys! (Webinar), Financial Planning Association Chapters (Webinar)

July 13, 2021

Codes of Ethics: Mitigating Your Association's Legal Risk (Webinar), American Society of Association Executives' Essentials of Association Ethics Online Seminar Series

June 22, 2021

Post-COVID Return to the Workplace: HR and Physical Office Considerations for Nonprofits and Associations (Webinar), Nonprofit Advisory Board

June 9, 2021

Creative Solutions for Chambers' 2021 Meeting and Conference Legal Challenges (Webinar), Association of Chamber of Commerce Executives

June 3, 2021

Creative Solutions for Associations' 2021 Meeting and Conference Legal Challenges, 2021 Georgia Society of Association Executives Annual Meeting, Chattanooga, TN

May 19, 2021

The Managing Partners Podcast: Interview with Tenenbaum Law Group Managing Partner Jeff Tenenbaum (Video Podcast), *The Managing Partners Podcast*

May 18, 2021

Stump the Association Attorneys! (Webinar), Association Management Strategies

May 13, 2021

Post-COVID Return to the Workplace: HR and Physical Office Considerations for Nonprofits and Associations, United Philanthropy Forum (Webinar)

May 6, 2021

Office Lease Challenges During and After the Pandemic: Tips, Strategies and Pitfalls for Nonprofits and Associations (Webinar), Nonprofit Advisory Board

May 6, 2021

Association Antitrust Law Training, National Electrical Contractors Association's 2021 Staff Executive Training School (Virtual)

April 28, 2021

Ask the Association Attorney: Legal Considerations in a COVID-19 World and Beyond, Financial Planning Association Chapters (Webinar)

April 22, 2021

Ask the Association Attorney: Legal Considerations in a COVID-19 World, American Bar Association Spring 2021 Governance of Nonprofit Organizations Subcommittee Meeting (Virtual)

April 21, 2021

Association Benchmarking and Information Exchanges: Understanding the Legal Risks (Webinar), Dynamic Benchmarking

April 8, 2021

Office Lease Challenges During and After the Pandemic: Tips, Strategies and Pitfalls for Associations (Webinar), Association Societies Alliance

March 31, 2021

Creative Solutions for Associations' 2021 Meeting and Conference Legal Challenges (Webinar), Empire State Society of Association Executives

March 25, 2021

Antitrust Law Training (Virtual), Retail Industry Leaders Association

March 23, 2021

Ask the Association Attorney: What You Need to Know to Advise Your Association Clients (Webinar), American Bar Association

March 17, 2021

Ask the Association Attorney: Legal Considerations in a COVID-19 World, Michigan Association of State Government Meeting Professionals Annual Education Conference (Virtual)

February 22, 2021

Stump the Association Lawyer! (Webinar), American College of Cardiology Chapter Executives

February 5, 2021

Association and Antitrust Law, 2021 National Independent Automobile Dealers Association Leadership Meeting (Virtual)

February 2, 2021

Paycheck Protection Program 2.0: Everything Associations Need to Know (Webinar), Association TRENDS

January 29, 2021

Paycheck Protection Program 2.0: Everything Associations Need to Know (Webinar), National Association of Trial Lawyer Executives (Passcode: *^bP2wCc)

January 29, 2021

Paycheck Protection Program 2.0: Lessons Learned So Far and Considerations for Associations (Webinar), American Society of Association Executives

January 28, 2021

Paycheck Protection Program 2.0: Everything Associations & Nonprofits Need to Know (Webinar), Finance & Administration Roundtable

January 27, 2021

Paycheck Protection Program 2.0: Everything Associations Need to Know (Webinar), Association Societies Alliance

January 22, 2021

Paycheck Protection Program 2.0: What Every AMC Needs to Know (Webinar), AMC Institute Engagement Lounge

January 21, 2021

Ask the Association Lawyer: Legal Considerations in a COVID-19 World, New England Society of Association Executives' 2021 Conference for Association Education (Virtual)

January 14, 2021

Paycheck Protection Program 2.0: Everything Eligible Associations Need to Know (Webinar), California Society of Association Executives

January 13, 2021

Creative Solutions for Associations' 2021 Meeting and Conference Legal Challenges (Webinar), Association Societies Alliance

December 16, 2020

Association Law: What Every Association Executive Needs to Know & Then Some, California Society of Association Executives' 2020 Seasonal Spectacular (Virtual)

December 9, 2020

Federal Tax-Exemption: What Every State Charity Regulator Needs to Know, National Attorneys General Training & Research Institute (Webinar)

December 8, 2020

Nonprofit and Antitrust Law, National Electrical Contractors Association's 2020 Staff Executive Training School (Virtual)

December 1, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney, Kansas Society of Association Executives' 2020KSAE Virtual Conference

November 18, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney, 2020 Mississippi Society of Association Executives' Annual Conference (Virtual)

November 12, 2020

Association Meetings Insurance Coverage: Does it Still Exist? (Webinar), American Society of Association Executives' Key Industry Associations Committee, Key Professional Associations Committee, and Key Global Associations Committee

November 12, 2020

Navigating UBIT in a Virtual Conference Era: Tips for Mitigating Your Association's Tax Liability Risk, Congress of Chiropractic State Associations Annual Convention (Virtual)

November 6, 2020

The Legalities of Resuming In-Person Events: Ask an Attorney (Webinar), Association of Chamber of Commerce Executives

November 5, 2020

Hot-Button Federal Tax Issues for Nonprofits, Society of Corporate Compliance and Ethics and Health Care Compliance Association's 2020 Nonprofit Sector Compliance Conference (Virtual)

October 29, 2020

Law Essentials for Non-Lawyers: Antitrust and Associations (Webinar), American Society of Association Executives

October 29, 2020

Association Law: What Every Association Executive Needs to Know... and Then Some (Webinar), American Academy of Family Physicians

October 25, 2020

Nonprofit Management in Times of Crisis (Guest Lecturer)(Virtual), American University Graduate School

October 22, 2020

Association Law: What Every Association Executive Needs to Know... and Then Some, MC Thrive (Virtual)

October 15, 2020

Legal Considerations: Ask the Association Attorney, IMEX America's Association Leadership Forum (Virtual)

October 14, 2020

The Legalities of Resuming In-Person Events: Ask an Attorney (Webinar), Financial Planning Association

October 8, 2020

Nonprofit Theatre & Performing Arts Survival and Innovation Strategies, American Bar Association's 42nd Entertainment & Sports Industries 1st Virtual Conference (Virtual)

October 7, 2020

Association Law: What Every Association Executive Needs to Know...and Then Some, 2020 Texas Society of Association Executives Annual Conference (Virtual)

October 7, 2020

Antitrust Issues for Construction Contractors, National Electrical Contractors Association's NECA 2020 LIVE (Virtual)

September 14, 2020

Maximizing Your Organization's Efficiency and Effectiveness Through Your Bylaws, 2020 National Association of Veterans' Research and Education Foundations Annual Conference

September 13, 2020

Association Virtual Tradeshows and Unrelated Business Income (Webinar)

August 27, 2020

Association Law: What Every Association Executive Needs to Know... and Then Some, 2020 Georgia Society of Association Executives' Annual Meeting, Savannah, GA

August 11, 2020

Association CEO Employment Contracts: Proven, Effective Negotiation Strategies for CEOs, 2020 American Society of Association Executives Virtual Annual Meeting

July 30, 2020

Event Cancellation and Force Majeure Clauses (Webinar), American Council of Engineering Companies (State Chapter Leaders)

July 16, 2020

Jeff Tenenbaum Q&A on Legal Strategies for Association Meetings (Webinar), Associations North

July 15, 2020

Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (with Jim Zaniello), 2020 American Association of Medical Society Executives' Annual Conference (Virtual)

June 26, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney (Webinar), American Society of Association Executives

June 23, 2020

Real Strategies to Manage COVID Risk, Michigan Society of Association Executives (Virtual)

June 18, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Associations North 2020 Meeting Planners Symposium

June 11, 2020

Copyrights and Trademarks: What Every Association Executive Needs to Know (Webinar), Association TRENDS

May 28, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), Council of Engineering and Scientific Society Executives

May 27, 2020

Association Legal Challenges During COVID-19: Meeting Cancellation, Governance, Contracts, Employment, Antitrust, and More (Webinar), California Society of Association Executives

May 19, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), American Association of Medical Society Executives

May 13, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), Association Societies Alliance

May 8, 2020

Association Antitrust Dos and Don'ts in the COVID-19 Era (Webinar), Washington Higher Education Secretariat

April 30, 2020

Law Essentials for Nonlawyers: Antitrust and Associations (Webinar), American Society of Association Executives

April 24, 2020

Status Check: What Is Available for Clubs and What Are We Asking for from Congress? (Webinar), National Club Association

April 23, 2020

COVID-19: CARES Act Resources for Associations and Legal Strategies for Association Meetings (Webinar), Georgia Society of Association Executives (in Partnership with Associations North, Florida SAE, California SAE, Ohio SAE, Tennessee SAE, and Wisconsin SAE)

April 23, 2020

Conference Cancelled (or Needs to Be)...Now What?: How Is Your Association Navigating the Canceling or Rescheduling of Your Conference? (Webinar), Aronson LLC

April 22, 2020

The CARES Act: What Resources Are Available for Our Nonprofit and How Can We Access Them? (Webinar), Association Foundation Group (Password: 4q*46t?Q)

April 17, 2020

COVID-19 Relief Policy, Part II: Applicability to AMCs and Managed Clients (Webinar), AMC Institute

April 16, 2020

Risk Response for Nonprofits: COVID-19 (Webinar) (with GRF CPAs & Advisors and AHT Insurance), Posner Center for International Development

April 13, 2020

Congressional Town Hall: Association Advocacy on COVID-19 (Webinar), American Society of Association Executives

April 11, 2020

How the CARES Act Can Assist Your Chapter (Webinar), Financial Planning Association

April 6, 2020

HCEA COVID-19 Webinar: Legal Strategies for Meetings (Webinar), Healthcare Convention & Exhibitors Association

April 3, 2020

Congressman Ami Bera Community Leaders Telephone Town Hall: Nonprofits (Audioconference)

April 2, 2020

COVID-19 and Nonprofits: Key Legal Issues, Challenges and Opportunities (Webinar), United Philanthropy Forum

March 25, 2020

COVID-19: Legal Strategies for Your M.O. Meetings and Events (Webinar), American Council of Engineering Companies

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Council of Engineering and Scientific Society Executives

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Finance & Administration Roundtable

March 17, 2020

COVID-19: Legal Strategies for Meetings (Webinar), International Live Events Association

March 17, 2020

COVID-19: Legal Strategies for Medical Society Meetings (Webinar), American Association of Medical Society Executives

March 17, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Webinar), American Bar Association

March 10, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Webinar), Greater Washington Society of CPAs

March 4, 2020

Coronavirus: The Impact on Your Association's Events and What You Need to Know (Webinar) (with Shawn Pierce), MCI USA

February 19, 2020

Coronavirus: Community Conversation on Association Impact (Webinar), American Society of Association Executives

February 11, 2020

Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (with Jim Zaniello), Council of Engineering and Scientific Society Executives CEO Meeting, Tucson, AZ

January 22, 2020

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Webinar), Association TRENDS

December 19, 2019

Liabilities & Insurances (E&O, Bonding, Etc. – If Your Society Doesn't Have a Good Attorney, You're Probably Going to Need One!) (Moderator) (Webinar), Council of Scientific Society

Presidents

December 17, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel), Greater Washington Society of CPAs 31st Annual Nonprofit Finance & Accounting Symposium, Washington, DC

December 5, 2019

Master Your Association's Board Culture to Smash Operational Obstacles (Panel), Northern Virginia Chamber of Commerce, Tysons Corner, VA

November 14, 2019

Presentation on the Practice of Nonprofit Law at JEL.Connect, Jewish Graduate Student Initiative, Washington, DC

October 21, 2019

Innovations in Third-Party Risk Management (Panel), Nonprofit Risk Management Center's 2019 Risk Summit, Leesburg, VA

September 12, 2019

An Open Forum (Part II) on the Leading Legal Challenges and Pitfalls Facing Nonprofit Membership Organizations, American Bar Association Business Law Section Annual Meeting 2019, Washington, DC

August 11, 2019

Association CEO Employment Contracts: Key Negotiating Tips, Strategies, Pitfalls, and Best Practices, American Society of Association Executives 2019 Annual Meeting, Columbus, OH

August 9, 2019

Interview on NPR Radio: Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein, Columbus, OH

August 2, 2019

Copyrights and Trademarks: What Every SHPE Leader Needs to Know, 2019 SHPE National Institute for Leadership Advancement, Phoenix, AZ

July 11, 2019

Top Physical, Financial and Legal Risks Facing INGOs and How to Mitigate Them (Panel), Humentum OpEx DC 2019 Conference, Washington, DC

June 17, 2019

Association Law: What Every Association Executive and Volunteer Leader Needs to Know ... and Then Some, 2019 National Independent Automobile Dealers Association / National Alliance of Buy Here, Pay Here Dealers Convention & Expo, Las Vegas, NV

June 5, 2019

Impact Investing by INGOs and the Law: Traps, Pitfalls and Opportunities, Humentum Impact Investing Forum, Washington, DC

June 4, 2019

Lightning Round – Expert Responses to Your Pressing Questions (Panel Moderator), American Society of Association Executives 2019 Association Law Symposium, Washington, DC

June 4, 2019

Copyrights and Trademarks: What Every Association Needs to Know, American Society of Association Executives 2019 Association Law Symposium, Washington, DC

May 30, 2019

Interview on Through the Noise Podcast, Washington, DC

May 21, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel) (Webinar), with Vendor Centric

May 16, 2019

Cultivating a Board of Dreams (Instead of Nightmares!): Ask the Association Lawyer, Association Management Strategies, Washington, DC

May 14, 2019

Using Digital Communications to Achieve Your Nonprofit's Goals and Mitigate Legal Risks in the Process (Panel), Humentum, Washington DC, with Mercury LLC

April 11, 2019

UBIT: What Every Nonprofit CFO Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing, AMHIC, A Reciprocal Association, Washington, DC

March 27, 2019

Trade and Professional Associations: An Open Forum on the Leading Legal Challenges and Pitfalls Facing Nonprofit Membership Organizations, American Bar Association Business Law Section Spring Meeting 2019, Vancouver, BC

March 21, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel), The Council of Insurance Agents & Brokers, with Vendor Centric and AHT Insurance

February 7, 2019

Copyrights and Trademarks: What Every Association Executive Needs to Know (Webinar), Association *TRENDS*

January 17, 2019

Association Law: What Every Association Executive and Volunteer Leader Needs to Know ... and Then Some, National Independent Automobile Dealers Association 2019 Winter Leadership Meeting, Grapevine, TX

December 13, 2018

Enterprise Risk Management for Nonprofits & Associations: Where Strategy Meets Risk (Panel) (Webinar), with Gelman, Rosenberg & Freedman, CPAs

November 27, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Panel), Greater Washington Society of CPAs 30th Annual Nonprofit Finance & Accounting Symposium, Washington, DC

September 23, 2018

Legal Responsibilities for NCURA Officers, National Council of University Research Administrators, 2018 Regional Officers' Management Workshop, Washington, DC

September 20, 2018

Policy and Regulatory Watch: Planning and Policy Considerations for Nonprofits in a Changing Landscape (Panel), J.P. Morgan Not-for-Profit Summit, Washington, DC

September 14, 2018

Board Transitions – Voluntary or Otherwise (Panel), American Bar Association Business Section Annual Meeting, Austin, TX

September 13, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Webinar), Association *TRENDS*

August 21, 2018

Prioritize CEO Succession Planning (Panel), American Society of Association Executives 2018 Annual Meeting & Exposition, Chicago, IL

August 12, 2018

Advanced Association Law: What Every EO Needs to Know...and Then Some, and Beginner Association Law: What Every EO Needs to Know...and Then Some, National Association of Home Builders 2018 Association Management Conference, Long Beach, CA

May 23, 2018

What Keeps Executive Leadership Up at Night? Ask the Experts (Panel), Finance & Administration Roundtable 2018 Annual Leadership Conference, Washington, DC

May 17, 2018

Association Law: What Every Association Professional Needs to Know...and then Some, National Association of Elementary and Secondary School Principals State Executive Directors 2018 Annual Professional Development Conference, Burlington, VT

May 7, 2018

Ask the Association Lawyer: Everything You Want to Know about Association Law, Council of Scientific Society Presidents Spring 2018 Semi-Annual Leadership Workshop, Washington, DC

March 21, 2018

Association Law: What Every Association Professional Needs to Know...and then Some, California Society of Association Executives 2018 ELEVATE Annual Conference, Monterey, CA

November 19, 2017

CEO Update Interview on Association Newsmakers: Negotiating CEO and Executive Contracts, Washington, DC

October 19, 2017

Interview on Through the Noise Podcast, Washington, DC

September 22, 2016

Interview on Through the Noise Podcast, Washington, DC

Recordings

Click on Title to View or Listen to the Recording

September 6, 2023

How to Set Up a World-Class Whistleblower Program (Webinar), GRF CPAs & Advisors

June 22, 2023

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

May 11, 2023

Just in Time: Critical Considerations Surrounding ChatGPT and Generative AI, American Society of Association Executives (Virtual)

May 4, 2023

The Top Five Challenges Facing Nonprofit CEOs Today, Nonprofit Advisory Board and FAR (Finance & Administration Roundtable), Washington, DC (Program and Reception)

April 27, 2023

Copyrights and Trademarks: Everything Your Nonprofit and Nonprofit Clients Need to Know, Greater Washington Society of CPAs Nonprofit Section Meeting (Virtual)

March 15, 2023

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

March 1, 2023

Ask the Association Attorney, Congress of Chiropractic State Associations (Webinar)

October 27, 2022

The Top Five Operational Challenges Facing Nonprofits Today, Nonprofit Advisory Board and FAR (Finance & Administration Roundtable)(Webinar)

October 6, 2022

Ask the Nonprofit Attorney, Greater Washington Society of CPAs' 2022 Nonprofit Symposium (Virtual)

September 28, 2022

Six Degrees of Associations: Interview with Jeff Tenenbaum of Tenenbaum Law Group PLLC, Core Affinity

September 28, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

August 22, 2022

Overcoming the (Un)due Influence of Past Distinguished Leaders, 2022 ASAE Annual Meeting & Exposition, Nashville, TN

July 27, 2022

Piecing It Together: Best Practices and Common Pitfalls for Association Chapters, Subsidiaries, and Affiliates (Webinar), with Your Part-Time Controller, LLC

June 29, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

April 7, 2022

The Top Five HR Challenges Facing Nonprofit Employers Right Now, Nonprofit Advisory Board / FAR (Finance & Administration Roundtable) (Webinar)

April 6, 2022

Unrelated Business Income Tax (UBIT): An Overview for Associations to Understand, Plan, and Strategize for Revenue Opportunities, Professionals for Association Revenue (Webinar)

March 23, 2022

Ask the Nonprofit Lawyer, United Philanthropy Forum (Webinar)

March 9, 2022

Association-Sponsored Research & the Antitrust Laws: Staying Out of Legal Trouble and Protecting Your Members, Joint Tenenbaum Law Group – Vault Consulting Webinar

March 9, 2022

Ask the Association Lawyer, Congress of Chiropractic State Associations' Lunch + Learn Member Roundtable (Virtual)

January 20, 2022

Workplace and Workforce 2022: Your Latest Need-to-Know Covid-19 Protocols and Best Practices (Webinar), The Nonprofit Alliance

October 19, 2021

Keeping Your Nonprofit's Budget Afloat and Adaptive in a Sea of Unknowns (Webinar), Nonprofit Advisory Board and Finance & Administration Roundtable

October 12, 2021

Federal Tax Exemption and Nonprofits: A Primer for the Non-Nonprofit Attorney (CLE Webinar), American Bar Association

October 8, 2021

The Legalities of In-Person Events: What Every CAMFT Board Member and Committee Chair Needs to Know (Webinar), California Association of Marriage & Family Therapists

September 29, 2021

Successful Association CEO Employment Contracts with Jeff Tenenbaum and Charlie Quatt: Trends, Best Practices, and Pitfalls (Webinar), American Society of Association Executives' Key

Industry Associations Committee, Key Professional Associations Committee, and Key Global Associations Committee

September 14, 2021

Ask an Association Attorney Featuring Jeff Tenenbaum, Female Association Executives Peer Group (Webinar)

August 19, 2021

Current State of COVID-Related Workplace and Meeting Legal Issues for Nonprofits (Webinar), United Philanthropy Forum

August 11, 2021

Post-COVID Return to the Workplace: HR and Office Considerations for Associations (Webinar), Association Societies Alliance

August 5, 2021

Stump the Association Attorneys! (Webinar), Financial Planning Association Chapters (Webinar)

June 22, 2021

Post-COVID Return to the Workplace: HR and Physical Office Considerations for Nonprofits and Associations (Webinar), Nonprofit Advisory Board

June 9, 2021

Creative Solutions for Chambers' 2021 Meeting and Conference Legal Challenges (Webinar), Association of Chamber of Commerce Executives

May 19, 2021

The Managing Partners Podcast: Interview with Tenenbaum Law Group Managing Partner Jeff Tenenbaum (Video Podcast), *The Managing Partners Podcast*

May 13, 2021

Post-COVID Return to the Workplace: HR and Physical Office Considerations for Nonprofits and Associations, United Philanthropy Forum (Webinar)

May 6, 2021

Office Lease Challenges During and After the Pandemic: Tips, Strategies and Pitfalls for Nonprofits and Associations (Webinar), Nonprofit Advisory Board

May 6, 2021

Association Antitrust Law Training, National Electrical Contractors Association's 2021 Staff Executive Training School (Virtual)

April 28, 2021

Ask the Association Attorney: Legal Considerations in a COVID-19 World and Beyond, Financial Planning Association Chapters (Webinar)

April 21, 2021

Association Benchmarking and Information Exchanges: Understanding the Legal Risks (Webinar), Dynamic Benchmarking

April 8, 2021

Office Lease Challenges During and After the Pandemic: Tips, Strategies and Pitfalls for Associations (Webinar), Association Societies Alliance

March 31, 2021

Creative Solutions for Associations' 2021 Meeting and Conference Legal Challenges (Webinar), Empire State Society of Association Executives

March 17, 2021

Ask the Association Attorney: Legal Considerations in a COVID-19 World, Michigan Association of State Government Meeting Professionals Annual Education Conference (Virtual)

February 22, 2021

Stump the Association Lawyer! (Webinar), American College of Cardiology Chapter Executives

January 29, 2021

Paycheck Protection Program 2.0: Everything Associations Need to Know (Webinar), National Association of Trial Lawyer Executives (Passcode: *^bP2wCc)

January 29, 2021

Paycheck Protection Program 2.0: Lessons Learned So Far and Considerations for Associations (Webinar), American Society of Association Executives

January 28, 2021

Paycheck Protection Program 2.0: Everything Associations & Nonprofits Need to Know (Webinar), Finance & Administration Roundtable

January 27, 2021

Paycheck Protection Program 2.0: Everything Associations Need to Know (Webinar), Association Societies Alliance

January 21, 2021

Ask the Association Lawyer: Legal Considerations in a COVID-19 World, New England Society of Association Executives' 2021 Conference for Association Education (Virtual)

January 14, 2021

Paycheck Protection Program 2.0: Everything Eligible Associations Need to Know (Webinar), California Society of Association Executives

January 13, 2021

Creative Solutions for Associations' 2021 Meeting and Conference Legal Challenges (Webinar), Association Societies Alliance

December 8, 2020

Nonprofit and Antitrust Law, National Electrical Contractors Association's 2020 Staff Executive Training School (Virtual)

December 1, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney, Kansas Society of Association Executives' 2020KSAE Virtual Conference

November 12, 2020

Association Meetings Insurance Coverage: Does it Still Exist? (Webinar), American Society of Association Executives' Key Industry Associations Committee, Key Professional Associations Committee, and Key Global Associations Committee

November 6, 2020

The Legalities of Resuming In-Person Events: Ask an Attorney (Webinar), Association of Chamber of Commerce Executives

September 13, 2020

Association Virtual Tradeshows and Unrelated Business Income (Webinar)

July 16, 2020

Jeff Tenenbaum Q&A on Legal Strategies for Association Meetings (Webinar), Associations North

June 26, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney (Webinar), American Society of Association Executives

May 28, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), Council of Engineering and Scientific Society Executives

May 19, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), American Association of Medical Society Executives

April 23, 2020

COVID-19: CARES Act Resources for Associations and Legal Strategies for Association Meetings (Webinar), Georgia Society of Association Executives (in Partnership with Associations North, Florida SAE, California SAE, Ohio SAE, Tennessee SAE, and Wisconsin SAE)

April 22, 2020

The CARES Act: What Resources Are Available for Our Nonprofit and How Can We Access Them? (Webinar), Association Foundation Group (Password: 4q*46t?Q)

April 16, 2020

Risk Response for Nonprofits: COVID-19 (Webinar) (with GRF CPAs & Advisors and AHT Insurance), Posner Center for International Development

April 13, 2020

Congressional Town Hall: Association Advocacy on COVID-19 (Webinar), American Society of Association Executives

April 3, 2020

Congressman Ami Bera Community Leaders Telephone Town Hall: Nonprofits (Audioconference)

April 2, 2020

COVID-19 and Nonprofits: Key Legal Issues, Challenges and Opportunities (Webinar), United Philanthropy Forum

March 25, 2020

COVID-19: Legal Strategies for Your M.O. Meetings and Events (Webinar), American Council of Engineering Companies

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Council of Engineering and Scientific Society Executives

March 17, 2020

COVID-19: Legal Strategies for Meetings (Webinar), International Live Events Association

March 17, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Webinar), American Bar Association

August 9, 2019

[Interview on NPR Radio: Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein](#),
Columbus, OH

May 30, 2019

[Interview on Through the Noise Podcast](#), Washington, DC

December 13, 2018

[Enterprise Risk Management for Nonprofits & Associations: Where Strategy Meets Risk](#) (Panel)
(Webinar), with Gelman, Rosenberg & Freedman, CPAs

November 19, 2017

[CEO Update Interview on Association Newsmakers: Negotiating CEO and Executive Contracts](#),
Washington, DC

October 19, 2017

[Interview on Through the Noise Podcast](#), Washington, DC

September 22, 2016

[Interview on Through the Noise Podcast](#), Washington, DC

In the Media

Click on Title to View or Listen to the Story

[TLG Managing Partner Jeff Tenenbaum Quoted in ASAE's Inroads Article, "Ways & Means Inquiry into Tax-Exempt Orgs' 'Political Campaign Intervention' May Have Unintended Consequences"](#)

August 17, 2023

[TLG Managing Partner Jeff Tenenbaum](#) was quoted in an [ASAE Inroads](#) article entitled, "Ways & Means Inquiry into Tax-Exempt Orgs' 'Political Campaign Intervention' May Have Unintended Consequences." "Noting the potential for a significant impact across the non-profit community, association attorney Jeff Tenenbaum, Managing Partner of the Tenenbaum Law Group, said, 'Any time that Congress revisits existing requirements, limitations, and prohibitions for any category of tax-exempt organization, there is the risk of a spillover effect and unintended consequences for all tax-exempt entities. We have seen that happen numerous times in the past. Even though the initial inquiry may be focused on 501(c)(4)/(c)(3) affiliations in the political campaign space, any new rules put into place to regulate that space have a high likelihood of adversely affecting the very important 501(c)(6)/(c)(3) affiliations that exist throughout the association community.'"

[TLG Managing Partner Jeff Tenenbaum Quoted in Bloomberg News Article, "US 'Dark Money' Donor Groups Accuse Each Other of Abusing System"](#)

August 15, 2023

TLG Managing Partner Jeff Tenenbaum was quoted in an August 15, 2023 *Bloomberg News* article entitled, “US ‘Dark Money’ Donor Groups Accuse Each Other of Abusing System.” “Though the allegations about Leo and Kessler are partisan, legal experts say the concerns they raise have been taken seriously by the IRS in the past. Jeffrey Tenenbaum, a lawyer specializing in representing nonprofits, declined to comment on the specific allegations but said the IRS has a history of cracking down on abuse of tax-exempt status for ‘private inurement’ and ‘private benefit.’”

TLG Managing Partner Jeff Tenenbaum Quoted Extensively in NACE Insights Article About Avoiding Potential Legal Pitfalls Associated with AI Use

July 10, 2023

TLG Managing Partner Jeff Tenenbaum is quoted extensively in a *NACE Insights* article about avoiding the potential legal pitfalls associated with AI use.

TLG Managing Partner Jeff Tenenbaum Quoted in NonProfit Times Article, “Hackers Extorting and Offering Booty To Charity”

June 12, 2023

TLG Managing Partner Jeff Tenenbaum was quoted in an article in *The NonProfit Times* entitled, “Hackers Extorting and Offering Booty To Charity.” “Nonprofit recipients of these ill-begotten gains would likely not be criminally liable themselves, assuming they received the funds unknowingly and were not complicit.’ But they ‘may well be forced to return the money,’ said attorney Jeff Tenenbaum, whose Washington, D.C. firm advises hundreds of nonprofits across the country. Just what charities can do proactively to guard against such scenarios is less clear. For all of them, it probably makes sense to be leery of large dollar gifts that don’t pass the smell test, but ‘I don’t know what they could do except to screen their large donors to the extent possible,’ Tenenbaum said.”

TLG Managing Partner Jeff Tenenbaum Quoted Extensively in Chronicle of Philanthropy Article, “How Nonprofits Can Avoid A.I. Ethical and Legal Pitfalls”

June 8, 2023

TLG Managing Partner Jeff Tenenbaum is quoted extensively in an article in *The Chronicle of Philanthropy* entitled, “How Nonprofits Can Avoid A.I. Ethical and Legal Pitfalls,” addressing legal issues involving privacy, bias in employment actions, intellectual property, and tort liability.

TLG Once Again “Ranked” by the Prestigious U.S. Legal 500 in the 2023 National Not-for-Profit Category – One of Only 19 Law Firms Nationwide and the Only Boutique Firm

June 7, 2023

Tenenbaum Law Group PLLC has once again been “ranked” by the prestigious U.S. Legal 500 for 2023 in the national Not-for-Profit category. One of only 19 law firms ranked nationwide and the

only boutique firm, this is a highly coveted, distinguished honor. [TLG Managing Partner Jeff Tenenbaum](#) is also one of only five members of the [U.S. Legal 500 Not-for-Profit Hall of Fame](#). Details can be found [here](#) and [here](#).

Here are some excerpts from the published client testimonials:

“Experienced managing partner and co-founder [Jeffrey Tenenbaum](#) is the ‘highly skillful, caring, and practical’ practice head leading the group at [Tenenbaum Law Group PLLC](#) in Washington DC. Tenenbaum, who is active in the nonprofit bar, is emblematic of the group’s ‘rich and deep understanding of the nonprofit and trade association ecosystem’, leveraged to act as outside general counsel for different types of clients such as charities, trade and professional associations, international NGOs, conservation groups, and educational and health care institutions, with [Nisha Thakker](#), who co-founded the group, a key name for healthcare work.”

“Jeffrey has years of experience in the non-profit space. Since starting his own practice, we have found him to be extremely responsive, as well as realistic.”

“The group has a rich and deep understanding of the non-profit and trade association ecosystem and therefore has experience and understanding of any situation and issue that may arise for any particular organization. They are very responsive, respectful, genuine in their desire to do good for their clients. They have also responded very well to adapting to the changing office environments resulting from the pandemic.”

“Jeffrey Tenenbaum is very knowledgeable, fastidious, and personable. He is able to drill down to the very heart of the issue and articulate it so that my board and other stakeholders understand any issue from all angles and the options before us. He has been a great resource for a number of items, whether it’s launching a new foundation, templates for bylaws, employment contracts, or affiliate partnerships, Jeff is a great resource to go to.”

“Jeffrey Tenenbaum is exceptional. Highly skillful, caring, and practical.”

In addition to other honors and recognitions, in its first year of existence, TLG was awarded the (top) Tier 1 designation in the Washington, DC metropolitan area for Nonprofit/Charities Law for 2021 by [Best Law Firms/U.S. News & World Report®](#), and then again for 2022 and 2023. The firm is one of only six law firms in the region to have been granted this distinguished Tier 1 honor (and one of only four “client-confirmed” firms) and the only boutique firm among them.

[Southern Poverty Law Center’s *Hatewatch* Quotes TLG Managing Partner Jeff Tenenbaum](#)
May 24, 2023

The Southern Poverty Law Center’s *Hatewatch* quotes TLG Managing Partner Jeff Tenenbaum in “*Experts: VDARE’s Real Estate Deals May Cost Group Nonprofit Status*”: “The VDARE Foundation, a nonprofit based in New York that leading white nationalist activist [Peter Brimelow](#) founded in 2008, [purchased the castle for \\$1.4 million](#) in February 2020. The foundation serves as an umbrella organization for VDARE’s website, which it claims is a nonprofit journalistic outlet but

consists of anti-immigrant and white nationalist posts. The hate group used donations for the purchase, according to court documents.” “Jeff Tenenbaum, a managing partner at the Washington, D.C.-based Tenenbaum Law Group, which specializes in federal nonprofit law, told *Hatewatch* he did not have enough information on the real estate deals and VDARE’s composition to make a judgement. He said, however, they ‘could be very improper. ... Anytime there is personal benefit to the founders/directors/managers of a nonprofit deriving from the nonprofit, it gives rise to potential private inurement and impermissible private benefit.’ Tenenbaum said such potential benefits ‘can pose a risk to the organization’s 501(c)(3) tax-exempt status.”

TLG “Ranked” by the Prestigious U.S. Legal 500 in the 2022 National Not-for-Profit Category – One of Only 19 Law Firms Nationwide and the Only Boutique Firm

June 8, 2022

Tenenbaum Law Group PLLC has been “ranked” by the prestigious U.S. Legal 500 for 2022 in the national Not-for-Profit category. One of only 19 law firms ranked nationwide and the only boutique firm, this is a highly coveted, distinguished honor. TLG Managing Partner Jeff Tenenbaum is also one of only five members of the U.S. Legal 500 Not-for-Profit Hall of Fame. Details can be found here and here.

Here are excerpts from the published client testimonials:

“This is the most responsive legal firm that I have worked with in my career. They are quick to respond and quick to provide work product. Some firms tend to ramble, but not the Tenenbaum Law Group. They listen to our concerns and provide clear, concise responses.”

“Jeff and Nisha are an incredible team – they get how their work impacts their clients – not just legally, but operationally and financially as well.”

“Jeff Tenenbaum is a leading expert in non-profit law. He is extremely knowledgeable and responsive to client questions and concerns.”

“Jeff Tenenbaum and his team are exceptional partners for associations in their legal and governance needs. Tenenbaum is smart, practical, and easy to work with.”

“TLG is extremely responsive and gets work done quickly. Jeff Tenenbaum has a very practical, real-world approach to solving problems, which makes him a pleasure to work with.”

“Tenenbaum Law Group didn’t miss a beat during COVID-19, despite an increased workload with event cancellation negotiations, PPP loan questions, and Employee Retention Tax credit questions. They provide expertise in the not-for-profit industry and during the last year have provided informed advice regarding a range of issues including COVID-19 specific issues, bylaws, and board governance, filing an Amicus Curiae Brief, and hotel negotiations.”

In addition to other honors and recognitions, in its first year of existence, TLG was awarded the (top) Tier 1 designation in the Washington, DC metropolitan area for Nonprofit/Charities Law for

2021 by [Best Law Firms/U.S. News & World Report®](#), and then again for 2022. The firm is one of only six law firms in the region to have been granted this distinguished Tier 1 honor in 2021 and 2022, and the only boutique firm among them. The unsolicited testimonials received by [Best Law Firms/U.S. News & World Report®](#) from the firm's clients can be read [here](#).

[TLG Managing Partner Jeff Tenenbaum Quoted in *Defense Daily* on the Legality of Vaccine Mandates at Association Conferences](#)

January 31, 2022

TLG [Managing Partner Jeff Tenenbaum](#) was quoted extensively in a [Defense Daily](#) article about the legality of vaccine mandates at association conferences, including an upcoming March 2022 Air Force Association conference in Orlando, Florida. The Air Force Association is a client of TLG's.

[Michigan Society of Association Executives' *The Update* Publishes Jeff Tenenbaum's New Article, "Unrelated Business Income Tax: A Comprehensive Overview for Nonprofits"](#)

January 20, 2022

The Michigan Society of Association Executives' *The Update* published TLG Managing Partner Jeff Tenenbaum's new article, "Unrelated Business Income Tax: A Comprehensive Overview for Nonprofits," in its January 20, 2022 edition.

[Tenenbaum Law Group Promotes Nisha Thakker to Partner](#)

January 4, 2022

The [Tenenbaum Law Group \(TLG\)](#) is pleased to announce the promotion of [Nisha Thakker](#) to Partner, effective January 1, 2022. A co-founder of the firm two years ago with [Managing Partner Jeff Tenenbaum](#), Nisha has been an integral part of TLG since its inception and is an extremely accomplished nonprofit attorney on whom so many of the firm's clients rely for regular legal advice and counsel. Founded on January 1, 2020 by Jeff and Nisha, TLG is a [nationally recognized, Washington, DC-based, three-attorney boutique law firm focused exclusively on the nonprofit sector, with approximately 500 clients](#) across the United States. The firm's client base is composed principally of nonprofit organizations – such as trade and professional associations, charities, international NGOs, arts and cultural institutions, think tanks, health care entities, foundations, and the like – as well as select companies and executives that work with or provide services to nonprofits.

[New Meeting Contracts for a New Era](#)

November 15, 2021

Tenenbaum Law Group's Managing Partner Jeff Tenenbaum and Counsel Nisha Thakker are quoted extensively in this article in ASAE's [Associations Now](#) about the fact that after trade and professional associations experienced costly event-cancellation penalties due to the pandemic,

many are looking at their meeting contracts differently and incorporating new provisions when possible. Tenenbaum and Thakker offer numerous practical tips to associations in connection with the negotiation of their meeting contracts.

Associations Now

Tenenbaum Law Group One of Only Six Law Firms to Receive 2022 Tier 1 Washington, DC Designation by Best Law Firms/U.S. News & World Report for Nonprofit/Charities Law

November 4, 2021

Tenenbaum Law Group is very proud to have once again been awarded – in its second year of existence – the (top) Tier 1 designation in the Washington, DC metropolitan area for Nonprofit/Charities Law for 2022 by Best Law Firms/U.S. News & World Report. The firm is one of only six law firms in the region to have been granted this distinguished 2022 honor in Tier 1 (there were 11 total firms in the three tiers combined) – and the only boutique firm among the six. In addition, TLG’s Managing Partner Jeff Tenenbaum was, once again, awarded the Best Lawyers designation for 2022 for Nonprofit/Charities Law nationally by Best Law Firms/U.S. News & World Report, an honor he has received every year since 2012. Comments from a number of the firm’s clients can be found here.

Busin..."> ABA's *Business Law Today* Publishes Jeff Tenenbaum's New Article, "Unrelated Business Income Tax (UBIT): A Comprehensive Overview for Nonprofits"

October 20, 2021

The American Bar Association’s *Business Law Today* publishes TLG Managing Partner Jeff Tenenbaum’s new article, "Unrelated Business Income Tax (UBIT): A Comprehensive Overview for Nonprofits." According to the ABA’s LinkedIn post about the article, “Review the basic UBIT rules and examine three key exceptions to UBIT that enable nonprofits to strategically plan to maximize their revenues and minimize their income taxes.”

Business Law Today

Calif. Law Aims to Make Online Giving Safer for Nonprofits and Donors

October 20, 2021

Tenenbaum Law Group’s Managing Partner Jeff Tenenbaum is quoted in this article in *The Chronicle of Philanthropy* about a newly enacted California law that, starting on January 1, 2023, will be regulating online fundraising platforms, imposing significant and multi-faceted new requirements. “Jeff Tenenbaum, a lawyer who focuses on nonprofit legal issues, says the California law will effectively set a nationwide standard for platforms that operate nationally. ‘Effectively, you have to comply with California in order to do any nationwide campaign,’ he says.” “Tenenbaum doesn’t think the law will bring fundraising platforms to a grinding halt but says it will

require a change in business practices. ‘These are the kind of things that we generally recommend anyway,’ he says. ‘Now they’re going to be codified into law.’”

The Chronicle of Philanthropy

What You Need to Know About Adding a Vaccine Requirement to Your Events

September 23, 2021

Tenenbaum Law Group’s Managing Partner Jeff Tenenbaum is quoted extensively in this article in ASAE’s *Associations Now* about mandatory COVID vaccination policies for association meetings and conferences, requiring proof of vaccination, legally mandated exceptions, state bans on mandating proof of vaccination, and related legal issues.

Associations Now

Pandemic Complicates Contract Talks with Meeting Venues

August 13, 2021

Tenenbaum Law Group’s Managing Partner Jeff Tenenbaum and Counsel Nisha Thakker are quoted in this article in *CEO Update* about how hotels, convention centers, and other meeting venues are growing less lenient with cancellation and refund policies at this stage of the COVID-19 pandemic, meaning that associations and other event organizers need to pay particular attention when negotiating force majeure and other contract language. Tenenbaum and Thakker offer up specific advice and recommendations for meeting contract clauses.

CEO Update

Mulling Vaccine Mandates, Travel Advisors Face Legal and Moral Issues

August 6, 2021

Tenenbaum Law Group’s Managing Partner Jeff Tenenbaum is quoted extensively in this article in *The Rosen Report* about mandatory COVID vaccinations for clients of travel advisors, requiring proof of vaccination status, disclosure of vaccination status to fellow travelers, and related legal issues.

The Rosen Report

Planning a Return to In-Person Meetings

July/August 2021

Tenenbaum Law Group’s Managing Partner Jeff Tenenbaum is quoted in this article in *Association Leadership* magazine about mandatory COVID vaccination policies for association meetings and conferences, requiring proof of vaccination status, and related legal issues. (See #2.)

Association Leadership

Just in Case: Smart Risk Management is Increasingly Important for Meeting Planners

June 2021

Tenenbaum Law Group's Managing Partner Jeff Tenenbaum is quoted extensively in this article in *Small Market Meetings* magazine about insurance, contracts and other risk management issues for meeting planners and meeting organizers. (See pp. 12-14.)

Small Market Meetings

TLG Managing Partner Jeff Tenenbaum Interviewed on *The Managing Partners Podcast*

May 19, 2021

TLG's Managing Partner Jeff Tenenbaum was featured on *The Managing Partners Podcast*, interviewed by the Podcast's Erik Olson about himself, the firm and its growth, and business development generally.

Jeff Tenenbaum Publishes New Quarantine Cocktails eBook

April 29, 2021

TLG's Managing Partner Jeff Tenenbaum has published the new eBook, *Quarantine Cocktails: A DC Attorney's Inspired Libations*. From the Preface: "Many have said they have found silver linings in this horrific pandemic. For me, one of them has been the rediscovery of my mixology skills. While I had been a bartender during college in Philadelphia and when I worked on Capitol Hill after that, it's been ages since I professionally tended bar. But that has not stopped me from fashioning myself an amateur barkeep for family and friends. In mid-March 2020, I started experimenting with new cocktail creations at home – including infusions, bitters, extracts, atomizers, torches, inventive ice cubes, rare liquors, and fresh and unique ingredients, along with some fun glassware – and posting them on social media with photos and detailed descriptions. Pretty soon, my drink posts were getting more attention and feedback than anything else I posted (except maybe my cooking posts). So, I kept it going."

Tenenbaum Law Group Welcomes Addition of Counsel Julie Kulovits

April 12, 2021

The Tenenbaum Law Group (TLG) is pleased to announce the addition of Counsel Julie Kulovits to the firm. Based in the Chicagoland area and most recently the general counsel of the North American Spine Society for the last six years – an internationally recognized association for medical professionals in the spine care field – Julie has broad-based experience with association and nonprofit legal issues. Prior to her in-house role, Julie spent a decade in private practice as a civil litigator in Illinois. Julie brings 15 years of law practice to TLG, where she will help to service the firm's client base of over 350 associations and nonprofit organizations, as well as companies

and executives that work with or provide services to nonprofits. Founded on January 1, 2020 by [Managing Partner Jeff Tenenbaum](#) and [Counsel Nisha Thakker](#), TLG is nationally recognized, Washington, DC-based boutique law firm focused exclusively on the nonprofit sector, with clients across the United States.

[UBIT and Virtual Trade Shows: What Associations Need to Know](#)

March 1, 2021

Tenenbaum Law Group Managing Partner Jeff Tenenbaum authored this article in the March 1, 2021 issue of the American Society of Association Executives' *Associations Now* magazine on UBIT and virtual trade shows.

[*Associations Now*](#)

[Jeff Tenenbaum Authors Chapter in New ASAE Book](#)

February 2, 2021

TLG's Managing Partner Jeff Tenenbaum authored a chapter in the just-released American Society of Association Executives-published book, *Professional Practices in Association Management, Fourth Edition: The Essential Resource for Effective Management of Nonprofit Organizations*. The chapter is entitled, "Legal Issues in Association Standard Setting, Certification and Accreditation Programs, and Codes of Ethics."

[*American Society of Association Executives*](#)

[Now eligible for PPP, 501\(c\)\(6\) groups seek payroll funds](#)

January 22, 2021

Tenenbaum Law Group's Managing Partner Jeff Tenenbaum is quoted in this article in *CEO Update* about the eligibility of 501(c)(6) trade and professional associations for funding in the latest iteration of the federal Paycheck Protection Program, including the limitation on those associations that engage in significant lobbying activity.

[*CEO Update*](#)

[Strategies for Negotiating Your CEO Contract](#)

January 2021

Tenenbaum Law Group Managing Partner Jeff Tenenbaum is quoted extensively in this article in the Winter 2020 issue of the American Society of Association Executives' *Associations Now* magazine on strategies for association CEOs for negotiating their next employment contract.

[*Associations Now*](#)

The New Business Essentials for Meetings

Fall 2020

Tenenbaum Law Group Managing Partner Jeff Tenenbaum is quoted extensively in this article in the Fall 2020 issue of the American Society of Association Executives' *Associations Now* magazine on the current state of the association meetings industry, with a focus on legal considerations. In the wide-ranging article, Jeff discusses evolving changes in hotel contract force majeure clauses, speaker contracts in the virtual conference setting, standards of care and mitigating liability risks for hosting in-person meetings, requiring liability waivers for meeting attendees, and event cancellation insurance in the current market.

Associations Now

Pandemic Changes Little When It Comes To Work Rules

November / December 2020

“That’s where regulations start clashing. You can try to prevent someone with COVID-19 from entering the workplace, but the steps available remain limited,” according to Jeffrey S. Tenenbaum of the Tenenbaum Law Group, a practice specializing in nonprofit law and based in Washington, D.C. “While obviously not completely analogous, the EEOC has advised that flu vaccinations may not be mandated for all employees,” said Tenenbaum. “Exceptions have to be made for requests for disability, medical or religious accommodation,” he said. “It is not lawful to require all employees to be vaccinated. And, it must be coupled with appropriate notice to employees. As such, the EEOC has advised that employers should consider encouraging, rather than requiring, employees to get the flu vaccine each year.” It might evolve into a Constitutional fight if the federal government attempts to mandate citizens get vaccinated, Tenenbaum said. Even in the heyday of polio, the federal government did not mandate taking the vaccine. An example, he said, is the potential liability if a firm offers flu vaccines on premise. Even though waivers would be signed, there still are issues, such as employees feeling pressured into being inoculated by management or their peers.

The NonProfit Times

Tenenbaum Law Group One of Only Six Law Firms to Receive 2021 Tier 1 Washington, DC Designation by *Best Law Firms/U.S. News & World Report* for Nonprofit/Charities Law

November 5, 2020

Tenenbaum Law Group is very proud to have been awarded – in its first year – the (top) Tier 1 designation in the Washington, DC metropolitan area for Nonprofit/Charities Law for 2021 by *Best Law Firms/U.S. News & World Report*. The firm is one of only six law firms in the region to have been granted this distinguished 2021 honor.

Should Your Chapters Sign A COVID-19 Waiver?

October 14, 2020

Generally speaking, no, according to attorney Jeffrey Tenenbaum of the Tenenbaum Law Group. Waivers “cannot hurt the association from a legal risk management perspective,” and requiring a waiver will likely help the organization, Tenenbaum wrote in a recent article. However, “waivers are regularly challenged and nullified by courts for a variety of reasons,” so it is not a good idea to rely on them as a “complete liability shield.”

Associations Now

Associations Seek to Navigate UBIT and Virtual Trade Shows

September 24, 2020

"While it is unclear how the IRS may apply its 16-year-old guidance to the modern-day virtual trade show and whether its guidance today might be different, taken literally, it would seem a virtual trade show of any kind would not qualify for the existing trade show safe-harbor exception from UBIT," said association attorney Jeff Tenenbaum, managing partner of Tenenbaum Law Group. "That being said, that does not automatically mean that virtual trade show income would be taxable as UBI; it would simply be ineligible for the safe harbor and subject to the standard three-prong UBIT analysis. Moreover, while the UBI exception for corporate sponsorship income does not apply to 'qualified conventions and trade shows,' if virtual conferences are deemed to not fall within that definition, then it may well be possible to restructure some of these business relationships as corporate sponsorships. In short, this is clear as mud."

ASAE's Inroads

Unprecedented Leadership During Unprecedented Times

September 17, 2020

Unprecedented Leadership During Unprecedented Times is the focus of the 2020 Association Leadership Forum, created by ASAE, which takes place at PlanetIMEX on Thursday 15 October. The programme has been developed to provide high level insights into the strategies association executives can employ to navigate a business environment that continues to change and challenge.

IMEX Exhibitions

For Virtual Events, Is UBIT an Issue? You Bet

September 3, 2020

As associations pivot to virtual trade shows, meeting executives must understand how unrelated business income tax regulations now apply to exhibit revenues—and how to adapt sponsorship opportunities to minimize taxation.

[MeetingsNet](#)

[With recovery distant, more groups are discussing mergers](#)

July 24, 2020

Tenenbaum Law Group's Managing Partner Jeff Tenenbaum is quoted extensively in this article in *CEO Update* about the uptick in association merger activity during the pandemic.

[CEO Update](#)

[Top Ten Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape](#)

July 16, 2020

Tenenbaum Law Group Managing Partner Jeff Tenenbaum's article, Top 10 Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape, published in *AMC Institute's Money Matters* newsletter

[AMC Institute's Money Matters](#)

[Real Strategies to Manage COVID Risk](#)

June 23, 2020

TLG Managing Partner [Jeff Tenenbaum](#) was interviewed by the Michigan Society of Association Executives' President & CEO Donna Oser for an hour, addressing a wide array of COVID-related legal issues facing associations these days.

[Pandemic taking an ax to association revenue, staff and pay](#)

April 24, 2020

Attorney Jeff Tenenbaum, with Tenenbaum Law Group, who represents both boards and executives in employment matters, said he has not seen contract renegotiations yet, but

expects to. "What I could see, if I was representing the executive, is kind of a deferral, where the executive agrees to take a cut in compensation this year. But assuming the association, by whatever metric

they agree to, is back on track a year from now, the executive would have the opportunity to earn that back." CEOs working without a contract are subject to pay reductions for any non-illegal

reasons, Tenenbaum said.

[CEO Update](#)

So You Have to Negotiate a Major Event Cancellation...

April 16, 2020

Jeffrey Tenenbaum, managing partner at the law firm Tenenbaum Law Group PLLC, was quoted extensively in this article about association meeting cancellations in connection with the COVID-19 pandemic in [AssociationSuccess.org](https://www.association-success.org):

"Negotiations between associations, hotel operators and convention centers and their attorneys are rising to front and center in many situations now regarding annual conferences and meetings as a result of COVID-19.

Jeff Tenenbaum, managing partner of the Tenenbaum Law Group, has been at the forefront of the issue while the stakes continue to rise for both sides. He spoke in late March about how all of this is playing out."

[AssociationSuccess.org](https://www.association-success.org)

How a Medical Society Decides to Cancel a Meeting

March 13, 2020

Jeffrey Tenenbaum, managing partner at the law firm Tenenbaum Law Group PLLC, was quoted in this article in *Medscape Medical News*:

"Another factor many professional societies face is the specter of large cancellation fees from the hotels and convention centers they'd booked for their meetings. The bill could come within 24 hours after cancellation and be in the hundreds of thousands of dollars or even seven figures, Jeffrey S. Tenenbaum, managing partner of Tenenbaum Law Group in Washington, DC, told Medscape Medical News in an email."

[Medscape Medical News](https://www.medscape.com)

Practical Motivation from the Coronavirus

March 5, 2020

TLG Managing Partner [Jeff Tenenbaum](#) is quoted in the Michigan Society of Association Executives' online blog about force majeure clauses in association meeting contracts and event cancellation insurance policies for associations during the pandemic.

Charities take FPL money, back FPL rate hikes

March 5, 2020

Jeffrey Tenenbaum, managing partner at the Washington, DC-based law firm Tenenbaum Law Group PLLC, was quoted in this article in *The Palm Beach Post*:

And the relationship between FPL and the not-for-profit groups it supports could put them in the crosshairs of the IRS, an attorney who specializes in non-profits told The Post.

“This is definitely problematic from a federal tax law perspective,” attorney Jeffrey Tenenbaum said.

“When these not-for-profit groups take actions that benefit private companies such as FPL, rather than the public or a disadvantaged group, the IRS could review their nonprofit status, which allows them to operate without paying federal income taxes,” Tenenbaum said.

[*The Palm Beach Post*](#)

How to Protect Your Nonprofit from Controversial Donors

September 19, 2019

Jeffrey Tenenbaum, head of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, was quoted in this article in *The Chronicle of Philanthropy* on the steps nonprofit organizations can take to mitigate risk associated with fundraising.

[*The Chronicle of Philanthropy*](#)

Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein

August 8, 2019

Jeffrey Tenenbaum, head of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, appeared on NPR Affiliate WOSU Public Media to discuss the steps nonprofits can take to prevent the type of misappropriation alleged in the Jeffrey Epstein case.

Tenenbaum says he does not know the details of the Wexner-Epstein arrangement and cannot comment on it directly, but that there are measures nonprofits can take to avoid misappropriation.

“Here in this particular case involving Wexner and Epstein, it certainly seems like none of these steps were taken,” Tenenbaum says. “Things like requiring double signatures, double authorization, back up documentation before funds can be paid or transferred, segregation of duties amongst employees, doing inventories of your fixed assets.”

He also says Wexner could have set up electronic alerts so he knew every time a payment or transfer was made.

“Making sure that everyone in the finance and accounting department is required to take a certain length of vacation each year, at least two weeks, to see if that person is involved in a fraud,” Tenenbaum adds. “Because if that person's gone and someone else is assuming his or her duties, it gives you a chance to spot what's going on.”

[*NPR Affiliate WOSU Public Media*](#)

Jeff Tenenbaum interviewed for *Through the Noise* podcast

May 30, 2019

Jeff Tenenbaum, chair of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, was interviewed by Ernesto Gluecksmann – host of the *Through the Noise* podcast – about his nonprofit organizations practice at the firm. The podcast debuted on May 30, 2019. *Through the Noise* is a podcast that explores hurdles, solutions and the process of cultivating success for nonprofits through conversations with executive directors, CEOs and other nonprofit professionals.

[Through the Noise Podcast](#)

[Triangle nonprofit leaders earn million-dollar salaries. Here's who they are.](#)

August 6, 2018

The IRS can take action in cases of exorbitant compensation, but it rarely does.

Jeff Tenenbaum, head of the nonprofit practice at the DC-based law firm of Lewis Baach Kaufmann Middlemiss PLLC, said for 501(c)(3)s, the IRS can levy penalty taxes on those receiving excessive compensation as well as those who approved it.

He said for 501(c)(6)s such as the CPA institute, *“revocation of tax-exempt status is the IRS’ only remedy — and one rarely utilized.”*

[The Charlotte Observer](#)

[Montana Must Prove Harm, Law Violation in IRS Donor Rules Suit](#)

July 27, 2018

Other practitioners aren't so sure about the APA argument. *“You can't generalize about the procedural propriety of revenue procedures,”* Jeffrey Tenenbaum, a nonprofit attorney at Lewis Baach Kaufmann Middlemiss PLLC in Washington, told *Bloomberg Tax*. *“It depends on the substance of the revenue procedure.”*

Tenenbaum said Montana's APA position *“may be a bit of a stretch.”* The lawsuit, filed July 24 in the U.S. District Court for the District of Montana, *“certainly highlights the fact this seems to be a political dispute dressed up in procedural arguments—on both sides,”* he said.

Still, Tenenbaum said, *states “absolutely” have a legitimate argument for the IRS to provide them with information they need to enforce their own standards for entities’ tax-exempt status.*

[Bloomberg Law](#)

[Tax Law Changes for Exempt Organizations Raise Filing Concerns](#)

May 29, 2018

“The AICPA did a thorough and highly detailed job not only in pointing out needed areas for improvement and refinement of the Form 990, but also in supplying the specific verbiage needed to effectuate the changes,” Jeffrey Tenenbaum, a nonprofit attorney with Lewis Baach Kaufmann Middlemiss PLLC in Washington, told *Bloomberg Tax*.

Bloomberg BNA Daily Tax Report

Guns at Conventions: Are Association Being Careful Enough?

March 26, 2018

“Associations have the right to apply reasonable restrictions [on firearms] that go beyond local law since their events are private,” said Jeffrey S. Tenenbaum, Sr. Counsel, Lewis Baach Kaufmann Middlemiss PLLC, an association law expert. Similarly, he noted, sporting events, concerts and other private happenings regularly ban firearms and employ various manners of security for entry.

USAE