

T E N E N B A U M  
L A W G R O U P P L L C

**TENENBAUM LAW GROUP WELCOMES ADDITION OF ITS FOURTH ATTORNEY**  
**COUNSEL SUSAN HAMSHER**

WASHINGTON, DC, February 3, 2022 – The [Tenenbaum Law Group \(TLG\)](#) is pleased to announce the addition of [Counsel Susan Hamsher](#) to the firm. Resident in the firm’s Washington, DC office, Susan is an attorney with significant experience providing a broad range of legal advice to nonprofit organizations in private practice and in-house at The Nature Conservancy, one of the world’s largest charities. She excels at incorporating complex legal requirements into effective and practical solutions to advance the strategic business objectives of her clients.

Founded on January 1, 2020 by [TLG Managing Partner Jeff Tenenbaum](#) and [now-Partner Nisha Thakker](#), TLG is a [nationally recognized, Washington, DC-based, four-attorney boutique law firm focused exclusively on the nonprofit sector](#), with [approximately 500 clients](#) across the United States. [Counsel Julie Kulovits](#) joined TLG last April. The firm’s client base is composed of nonprofit organizations – such as trade and professional associations, charities, foundations, international NGOs, arts and cultural institutions, think tanks, health care entities, and the like – as well as select companies and executives that work with or provide services to nonprofits. TLG is very proud to have been awarded the (top) Tier 1 designation in the Washington, DC metropolitan area for Nonprofit/Charities Law for 2021 and 2022 by *Best Law Firms/U.S. News & World Report*®. The firm is one of only six law firms in the region to have been granted this distinguished Tier 1 honor both years and the only boutique firm among them. TLG Managing Partner Jeff Tenenbaum is one of only six attorneys in the prestigious U.S. Legal 500’s Not-for-Profit Hall of Fame and is listed in the 2012-22 editions of *The Best Lawyers in America*®/*U.S. News & World Report*® for Nonprofit/Charities Law nationally.

“Nisha and I are thrilled to welcome Susan to the firm and have no doubt she will quickly become an integral member of our team,” said TLG Managing Partner Jeff Tenenbaum. “We also are excited about her unique background and skill set – both in private practice and in-house, with deep experience with a broad array of nonprofit legal issues – and are certain she will be a welcome

addition by our clients.” “I am very excited to join such a dynamic, highly regarded law firm, one with an exclusive focus on the nonprofit sector and one which has seen such rapid growth in its first two years,” said Susan. “It is a perfect next step for me in my professional development and I am thrilled to start working with the firm’s clients and with Jeff, Nisha, and Julie.”

Prior to joining TLG, Susan was a senior associate at a boutique law firm in Washington, DC with a partial focus on the laws governing lobbying and election-related activity by tax-exempt organizations. Susan also advised the firm’s clients on establishing and securing federal tax exemption, governance, fundraising regulation, and the laws applicable to organizations engaged in public interest, policy advocacy, and political activities. In addition, she assisted the firm’s nonprofit clients with corporate partnerships, licensing agreements, and privacy policies, among many other legal issues.

Prior to that, Susan worked as an in-house attorney for over eight years at The Nature Conservancy. While at the Conservancy, Susan oversaw various risk management functions including lobbying, corporate marketing partnerships, and certain fundraising initiatives. She also led two practice teams – Marketing and Government Relations – comprised of attorneys from across the Conservancy. Susan advised the Conservancy’s divisions across geographies in the United States and globally on tax, fundraising, privacy, intellectual property, lobbying, government ethics, and campaign finance for ballot measures.

Susan also served as the primary attorney to the Conservancy’s program in India. In this role, she worked with local counsel to support a new and rapidly growing program on corporate formation and governance, anti-corruption, fundraising, employment, and contracts and grants review. She also advised the India team on U.S. tax issues such as private benefit and private inurement, how to work with for-profit companies, and conflicts of interest.

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