



Jeffrey S. Tenenbaum

Managing Partner

Direct: [202.221.8002](tel:202.221.8002)

Main: [202.221.8001](tel:202.221.8001)

Fax: 202.221.8006

Email: jtenenbaum@TenenbaumLegal.com

Overview

Jeff Tenenbaum is one of the nation's leading nonprofit attorneys, and also is an accomplished author, lecturer, and commentator on nonprofit legal matters. Jeff counsels his clients on the broad array of legal issues affecting charities, trade and professional associations, foundations, international NGOs, arts and cultural institutions, think tanks, and other nonprofit organizations, and regularly represents clients before Congress, federal and state regulatory agencies, and in connection with governmental and internal investigations, enforcement actions, litigation, and in dealing with the media.

He has extensive experience with a broad array of nonprofit legal issues, including tax and federal tax exemption, corporate governance, copyrights and trademarks, meeting, vendor, and other contracts, grants, fundraising regulation and commercial co-ventures, charitable gift restrictions, employment law and CEO employment contracts, antitrust, certification and standard-setting, mergers and joint ventures, chapters, subsidiaries, and affiliates, lobbying and political activity regulation, Americans with Disabilities Act compliance, insurance, and international operations, among others.

Jeff is frequently called upon by major media outlets – in television, radio, print, online, and elsewhere – to provide commentary on news stories involving nonprofit legal issues and developments, and has served as an expert witness in several court cases on nonprofit legal matters. For 19 years, he practiced law at Venable LLP in Washington, DC; he was a partner and

chaired its nonprofit practice for most of that time, served on the firm's Board of Directors for many years, and co-chaired the firm's management review process in 2016. Jeff started his career in the nonprofit community by serving as Legal Section manager at the American Society of Association Executives, following several years working on Capitol Hill as a legislative assistant.

Jeff was the 2006 recipient of the American Bar Association's Outstanding Nonprofit Lawyer of the Year Award, and was an inaugural (2004) recipient of the *Washington Business Journal's* Top Washington Lawyers Award. He was one of only a handful of "Leading Lawyers" in the prestigious U.S. *Legal 500* Not-for-Profit rankings from 2012-18 and is one of only five lawyers in the U.S. *Legal 500* Not-for-Profit "Hall of Fame." He is listed in the 2012-21 editions of *The Best Lawyers in America®* for Non-Profit/Charities Law, and was selected for inclusion in the 2014-20 editions of *Washington, DC Super Lawyers* in the Nonprofit Organizations category. He was the 2015 recipient of the New York Society of Association Executives' Outstanding Associate Member Award, the 2004 recipient of The Center for Association Leadership's Chairman's Award, and the 1997 recipient of the Greater Washington Society of Association Executives' Chairman's Award. He was recognized in 2013 as a Top Rated Lawyer in Tax Law by *The American Lawyer* and *Corporate Counsel*, and, in 2011, was named as one of Washington, DC's "Legal Elite" by *SmartCEO*. He has been listed in the annual editions of *Who's Who in American Law* and *Who's Who in America* since 2005, was a 2008-09 Fellow of the Bar Association of the District of Columbia, and is AV® Peer-Review Rated by Martindale-Hubbell, the highest rating possible.

Jeff is the author of the book, *Association Tax Compliance Guide*, now in its second edition, published by the American Society of Association Executives. He also is a contributor to numerous ASAE books, including *Professional Practices in Association Management*, *Association Law Compendium*, *The Power of Partnership*, *Essentials of the Profession Learning System*, *Generating and Managing Non-Dues Revenue in Associations*, and several Information Background Kits. In addition, he is a contributor to *Exposed: A Legal Field Guide for Nonprofit Executives*, published by the Nonprofit Risk Management Center. He is a frequent author on nonprofit legal topics, having written or co-written more than 1,000 articles.

Jeff is also a frequent lecturer on nonprofit legal topics, having delivered or moderated over 1,000 speaking presentations. He served on the faculty of the ASAE Virtual Law School, and is a regular commentator on nonprofit legal issues for NBC News, *The Washington Post*, *The New York Times*, *The Wall Street Journal*, *Los Angeles Times*, *The Washington Times*, *The Baltimore Sun*, ESPN.com, *Washington Business Journal*, *Legal Times*, *Association Trends*, *CEO Update*, *Forbes*, *The Chronicle of Philanthropy*, *The NonProfit Times*, *Politico*, *Bloomberg Business*, *Bloomberg BNA*, *EO Tax Journal*, and other periodicals. He also has been interviewed on nonprofit legal topics on Washington, DC CBS-TV affiliate, the Washington, DC Fox-TV affiliate's morning news program, Voice of America Business Radio, Nonprofit Spark Radio, The Inner Loop Radio, Through the Noise podcasts, and other media outlets.

Education

- J.D., Catholic University of America, Columbus School of Law, 1996

- B.A., Political Science, University of Pennsylvania, 1990

Bar Admissions

- District of Columbia
- U.S. Tax Court

Professional Affiliations

- 2018-Present, Chair, Trade and Professional Associations Subcommittee, American Bar Association's Nonprofit Organizations Committee
- 2018-Present, Member, American Society of Association Executives' Legal Advisory Council
- 2010-Present, Member, American Society of Association Executives' Public Policy Committee
- 2018-Present, Member, American Bar Association's Nonprofit Organizations Committee
- 2013-Present, Advisory Panel, Wiley/Jossey-Bass' *Nonprofit Business Advisor*
- 2016-Present, Contributing Editor, *The NonProfit Times*
- Past Member, Selection Panel, *CEO Update's* Association Leadership Awards
- Past Member, American Society of Association Executives' Legal Section Council
- Past Member, Editorial Advisory Board, American Society of Association Executives' *Association Law & Policy*
- Past Member, American Society of Association Executives' Association Management Company Accreditation Commission
- Past Member, Board of Trustees, Greater Washington Society of Association Executives Foundation
- Past Member, Government and Public Affairs Advisory Council, Greater Washington Society of Association Executives
- Past Member, Editorial Advisory Board, Aspen's *Nonprofit Tax & Financial Strategies*

Experience

- 2018-19, Chair of the Nonprofit Organizations Practice, Lewis Baach Kaufmann Middlemiss PLLC, Washington, DC
- 2003-17, Partner and Chair of the Nonprofit Organizations Practice, Venable LLP, Washington, DC
- 1999-2002, Of Counsel, Nonprofit Organizations Practice, Venable LLP, Washington, DC
- 1995-99, Associate, Trade and Professional Associations Practice, Galland Kharasch & Garinkle, PC, Washington, DC
- 1992-95, Legal Section Manager, American Society of Association Executives, Washington, DC
- 1990-92, Legislative Assistant, Rep. Peter H. Kostmayer, U.S. House of Representatives, Washington, DC

Speaking Engagements

Click on Title to View the Presentation or Ancillary Material

May 1, 2021

Association Law: What Every State Executive Director Needs to Know... and Then Some, 2020 National Associations of Elementary and Secondary School Principals' State Executive Directors Professional Development Conference, Fernandina Beach, FL

November 6, 2020

The Legalities of Resuming In-Person Events: Ask an Association Attorney (Webinar), Association of Chamber of Commerce Executives

November 5, 2020

Current Federal Tax Issues for Nonprofits, Society of Corporate Compliance and Ethics and Health Care Compliance Association's 2020 Nonprofit Sector Compliance Conference (Virtual)

October 15, 2020

Governance and Legal Issues for Associations, IMEX America (Virtual Conference)

October 7, 2020

Antitrust Issues for Construction Contractors, National Electrical Contractors Association's NECA 2020 LIVE (Virtual Conference) or [RSVP](#)

August 27, 2020

Association Law: What Every Association Executive Needs to Know... and Then Some, 2020 Georgia Society of Association Executives' Annual Meeting, Savannah, GA

August 11, 2020

Association CEO Employment Contracts: Proven, Effective Negotiation Strategies for CEOs, 2020 American Society of Association Executives Virtual Annual Meeting

July 30, 2020

Event Cancellation and Force Majeure Clauses (Webinar), American Council of Engineering Companies (State Chapter Leaders)

July 16, 2020

Jeff Tenenbaum Q&A on Legal Strategies for Association Meetings (Webinar), Associations North

July 15, 2020

Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (with Jim Zaniello), 2020 American Association of Medical Society Executives' Annual Conference (Virtual)

June 26, 2020

Evolving Legal Considerations During COVID-19: Ask an Association Attorney (Webinar),
American Society of Association Executives

June 18, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Associations North 2020 Meeting
Planners Symposium

June 11, 2020

Copyrights and Trademarks: What Every Association Executive Needs to Know (Webinar),
Association TRENDS

May 28, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), Council of
Engineering and Scientific Society Executives

May 27, 2020

*Association Legal Challenges During COVID-19: Meeting Cancellation, Governance, Contracts,
Employment, Antitrust, and More* (Webinar), California Society of Association Executives

May 19, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), American
Association of Medical Society Executives

May 13, 2020

Legal Governance Challenges for Associations During a Pandemic (Webinar), Association
Societies Alliance

May 8, 2020

Association Antitrust Dos and Don'ts in the COVID-19 Era (Webinar), Washington Higher
Education Secretariat

April 30, 2020

Law Essentials for Nonlawyers: Antitrust and Associations (Webinar), American Society of
Association Executives

April 24, 2020

Status Check: What Is Available for Clubs and What Are We Asking for from Congress?
(Webinar), National Club Association

April 23, 2020

COVID-19: CARES Act Resources for Associations and Legal Strategies for Association Meetings (Webinar), Georgia Society of Association Executives (in Partnership with Associations North, Florida SAE, California SAE, Ohio SAE, Tennessee SAE, and Wisconsin SAE)

April 23, 2020

Conference Cancelled (or Needs to Be)...Now What?: How Is Your Association Navigating the Canceling or Rescheduling of Your Conference? (Webinar), Aronson LLC

April 22, 2020

The CARES Act: What Resources Are Available for Our Nonprofit and How Can We Access Them? (Webinar), Association Foundation Group (Password: 4q*46t?Q)

April 17, 2020

COVID-19 Relief Policy, Part II: Applicability to AMCs and Managed Clients (Webinar), AMC Institute

April 16, 2020

Risk Response for Nonprofits: COVID-19 (Webinar) (with GRF CPAs & Advisors and AHT Insurance), Posner Center for International Development

April 13, 2020

Congressional Town Hall: Association Advocacy on COVID-19 (Webinar), American Society of Association Executives

April 11, 2020

How the CARES Act Can Assist Your Chapter (Webinar), Financial Planning Association

April 6, 2020

HCEA COVID-19 Webinar: Legal Strategies for Meetings (Webinar), Healthcare Convention & Exhibitors Association

April 3, 2020

Congressman Ami Bera Community Leaders Telephone Town Hall: Nonprofits (Audioconference)

April 2, 2020

COVID-19 and Nonprofits: Key Legal Issues, Challenges and Opportunities (Webinar), United Philanthropy Forum

March 25, 2020

COVID-19: Legal Strategies for Your M.O. Meetings and Events (Webinar), American Council of Engineering Companies

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Council of Engineering and Scientific Society Executives

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Webinar), Finance & Administration Roundtable

March 17, 2020

COVID-19: Legal Strategies for Meetings (Webinar), International Live Events Association

March 17, 2020

COVID-19: Legal Strategies for Medical Society Meetings (Webinar), American Association of Medical Society Executives

March 17, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Webinar), American Bar Association

March 10, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Webinar), Greater Washington Society of CPAs

March 4, 2020

Coronavirus: The Impact on Your Association's Events and What You Need to Know (Webinar) (with Shawn Pierce), MCI USA

February 19, 2020

Coronavirus: Community Conversation on Association Impact (Webinar), American Society of Association Executives

February 11, 2020

Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (with Jim Zaniello), Council of Engineering and Scientific Society Executives CEO Meeting, Tucson, AZ

January 22, 2020

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Webinar), Association TRENDS

December 19, 2019

CSSP Chat: *Liabilities & Insurances (E&O, Bonding, Etc. – If Your Society Doesn't Have a Good Attorney, You're Probably Going to Need One!)* (Moderator) (Webinar), Council of Scientific

Society Presidents

December 17, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel), Greater Washington Society of CPAs 31st Annual Nonprofit Finance & Accounting Symposium, Washington, DC

December 5, 2019

Master Your Association's Board Culture to Smash Operational Obstacles (Panel), Northern Virginia Chamber of Commerce, Tysons Corner, VA

November 14, 2019

Presentation on the Practice of Nonprofit Law at JEL.Connect, Jewish Graduate Student Initiative, Washington, DC

October 21, 2019

Innovations in Third-Party Risk Management (Panel), Nonprofit Risk Management Center's 2019 Risk Summit, Leesburg, VA

September 12, 2019

An Open Forum (Part II) on the Leading Legal Challenges and Pitfalls Facing Nonprofit Membership Organizations, American Bar Association Business Law Section Annual Meeting 2019, Washington, DC

August 11, 2019

Association CEO Employment Contracts: Key Negotiating Tips, Strategies, Pitfalls, and Best Practices, American Society of Association Executives 2019 Annual Meeting, Columbus, OH

August 9, 2019

Interview on NPR Radio: Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein, Columbus, OH

August 2, 2019

Copyrights and Trademarks: What Every SHPE Leader Needs to Know, 2019 SHPE National Institute for Leadership Advancement, Phoenix, AZ

July 11, 2019

Top Physical, Financial and Legal Risks Facing INGOs and How to Mitigate Them (Panel), Humentum OpEx DC 2019 Conference, Washington, DC

June 17, 2019

Association Law: What Every Association Executive and Volunteer Leader Needs to Know ... and Then Some, 2019 National Independent Automobile Dealers Association / National Alliance of Buy Here, Pay Here Dealers Convention & Expo, Las Vegas, NV

June 5, 2019

Impact Investing by INGOs and the Law: Traps, Pitfalls and Opportunities, Humentum Impact Investing Forum, Washington, DC

June 4, 2019

Lightning Round – Expert Responses to Your Pressing Questions (Panel Moderator), American Society of Association Executives 2019 Association Law Symposium, Washington, DC

June 4, 2019

Copyrights and Trademarks: What Every Association Needs to Know, American Society of Association Executives 2019 Association Law Symposium, Washington, DC

May 30, 2019

Interview on THROUGH the NOISE Podcast, Washington, DC

May 21, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel) (Webinar), with Vendor Centric

May 16, 2019

Cultivating a Board of Dreams (Instead of Nightmares!): Ask the Association Lawyer, Association Management Strategies, Washington, DC

May 14, 2019

Using Digital Communications to Achieve Your Nonprofit's Goals and Mitigate Legal Risks in the Process (Panel), Humentum, Washington DC, with Mercury LLC

April 11, 2019

UBIT: What Every Nonprofit CFO Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing, AMHIC, A Reciprocal Association, Washington, DC

March 27, 2019

Trade and Professional Associations: An Open Forum on the Leading Legal Challenges and Pitfalls Facing Nonprofit Membership Organizations, American Bar Association Business Law Section Spring Meeting 2019, Vancouver, BC

March 21, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Panel), The Council of Insurance Agents & Brokers, with Vendor Centric and AHT Insurance

February 7, 2019

Copyrights and Trademarks: What Every Association Executive Needs to Know (Webinar), Association TRENDS

January 17, 2019

Association Law: What Every Association Executive and Volunteer Leader Needs to Know ... and Then Some, National Independent Automobile Dealers Association 2019 Winter Leadership Meeting, Grapevine, TX

December 13, 2018

Enterprise Risk Management for Nonprofits & Associations: Where Strategy Meets Risk (Panel) (Webinar), with Gelman, Rosenberg & Freedman, CPAs

November 27, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Panel), Greater Washington Society of CPAs 30th Annual Nonprofit Finance & Accounting Symposium, Washington, DC

September 23, 2018

Legal Responsibilities for NCURA Officers, National Council of University Research Administrators, 2018 Regional Officers' Management Workshop, Washington, DC

September 20, 2018

Policy and Regulatory Watch: Planning and Policy Considerations for Nonprofits in a Changing Landscape (Panel), J.P. Morgan Not-for-Profit Summit, Washington, DC

September 14, 2018

Board Transitions – Voluntary or Otherwise (Panel), American Bar Association Business Section Annual Meeting, Austin, TX

September 13, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Webinar), Association TRENDS

August 21, 2018

Prioritize CEO Succession Planning (Panel), American Society of Association Executives 2018 Annual Meeting & Exposition, Chicago, IL

August 12, 2018

Advanced Association Law: What Every EO Needs to Know...and Then Some, and Beginner Association Law: What Every EO Needs to Know...and Then Some, National Association of Home Builders 2018 Association Management Conference, Long Beach, CA

May 23, 2018

What Keeps Executive Leadership Up at Night? Ask the Experts (Panel), Finance & Administration Roundtable 2018 Annual Leadership Conference, Washington, DC

May 17, 2018

Association Law: What Every Association Professional Needs to Know...and then Some, National Association of Elementary and Secondary School Principals State Executive Directors 2018 Annual Professional Development Conference, Burlington, VT

May 7, 2018

Ask the Association Lawyer: Everything You Want to Know about Association Law, Council of Scientific Society Presidents Spring 2018 Semi-Annual Leadership Workshop, Washington, DC

March 21, 2018

Association Law: What Every Association Professional Needs to Know...and then Some, California Society of Association Executives 2018 ELEVATE Annual Conference, Monterey, CA

Publications

Click on Title to View the Publication

August 20, 2020

[Maximizing Your Nonprofit's Efficiency and Effectiveness Through Your Bylaws](#) (Presentation)

August 11, 2020

[Association CEO Employment Contracts: Proven, Effective Negotiation Strategies for CEOs](#) (Presentation), 2020 American Society of Association Executives Virtual Annual Meeting

August 6, 2020

[Model Liability Waiver for Association Event Attendees](#) (Article)

August 4, 2020

[Five Legal Questions About Resuming In-Person Events as COVID-19 Continues](#) (Article), American Society of Association Executives

July 30, 2020

[International NGO Governance and Management Structures: Best Practices, Common Pitfalls, and the Path Toward Change](#) (Presentation)

July 12, 2020

[Mitigating Nonprofit Liability Risk from Workplace Reopenings in the Midst of COVID-19](#) (Article)

June 29, 2020

[Top Ten Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape](#) (Article)

June 22, 2020

[Liability Waivers for Association Meeting Attendees in the Era of COVID-19](#) (Article)

June 11, 2020

[Copyrights and Trademarks: What Every Association Executive Needs to Know](#) (Presentation), Association TRENDS

June 2, 2020

[Top 11 Copyright and Trademark Tips for Nonprofits](#) (Article)

May 27, 2020

[Legal Governance Challenges for Associations During a Pandemic](#) (Article), American Society of Association Executives

May 27, 2020

[Mitigating Liability Risk from Workplace Reopenings](#) (Article), *The NonProfit Times*

May 16, 2020

[Legal Governance Challenges for Associations During a Pandemic](#) (Article)

May 13, 2020

[Legal Governance Challenges for Associations During a Pandemic](#) (Presentation)

April 30, 2020

[Law Essentials for Nonlawyers: Antitrust and Associations](#) (Presentation), American Society of Association Executives

April 29, 2020

[The CARES Act: A Guide to the Resources for Nonprofit Organizations](#) (Article)

April 26, 2020

[Corporate Sponsorship and UBIT: What Every Nonprofit Should Know](#) (Article)

April 21, 2020

The 15 Most Common Nonprofit Bylaw Pitfalls: How to Avoid the Traps (Article)

April 17, 2020

COVID-19: Legal Strategies for Association Meetings (Presentation)

April 16, 2020

Risk Response for Nonprofits: COVID-19 (Presentation), Posner Center for International Development

April 14, 2020

Association Codes of Ethics: Mitigating Legal Risk (Article)

April 9, 2020

CARES Act: A Guide to Financial Resources for Nonprofits (Article), *The NonProfit Times*

April 4, 2020

Debunking the Top Myths about Nonprofit Lobbying, Political Activity, and Tax-Exempt Status (Article)

April 3, 2020

Legal Checklist for Establishing and Operating a Nonprofit 501(c)(3) Organization (Article)

March 27, 2020

Legal Strategies for Association Meetings (Article), American Society of Association Executives

March 25, 2020

Legal Strategies for Nonprofit Meetings During COVID-19 (Article), *Exempt* and *The NonProfit Times*

March 25, 2020

COVID-19: Legal Strategies for Your M.O. Meetings and Events (Presentation), American Council of Engineering Companies

March 23, 2020

COVID-19: Legal Strategies for Association Meetings (Article)

March 20, 2020

COVID-19: Legal Strategies for Association Meetings (Presentation), Council of Engineering and Scientific Society Executives

March 17, 2020

Endorsements and Licensing: Minimizing Your Association's Liability Risk (Article)

March 17, 2020

Association Endorsements: The Current State of the Tax Law (Article)

March 17, 2020

COVID-19: Legal Strategies for Nonprofit Meetings (Presentation), American Bar Association

March 12, 2020

Compensable Time: What Nonprofits Need to Know Regarding Their Non-Exempt Employees
(Article)

March 7, 2020

Model Lobbying Tax Compliance Guide for Association Staff (Article)

March 6, 2020

The Federal Lobbying Tax Law: A Summary and Overview for Associations (Article)

March 1, 2020

Nonprofit Fundraising: Ten Things to Know About Charitable Solicitation Registration (Article)

March 1, 2020

Legal Duties of Nonprofit Board Members (Article)

February 21, 2020

Association Standard-Setting Programs: Tips for Minimizing Legal Risks (Article)

February 19, 2020

Coronavirus: Community Conversation on Association Impact (Presentation), American Society of Association Executives

February 19, 2020

Association Information Exchanges: Mitigating Antitrust Risk (Article)

February 15, 2020

Nonprofit Partnerships: A Guide to the Key Legal Issues and Pitfalls (Article)

February 11, 2020

Association CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (with Jim Zaniello) (Presentation), Council of Engineering and Scientific Society Executives CEO Meeting, Tucson, AZ

February 10, 2020

Association Membership Restrictions: A Practical Guide to Avoiding the Antitrust and Tax Pitfalls
(Article)

February 7, 2020

Model Association Antitrust Compliance Policy (Article)

February 6, 2020

Related Foundations: Is Your Association Avoiding the Legal Pitfalls and Maximizing Its Opportunities? (Article)

February 1, 2020

Combinations and Alliances Among Nonprofit Organizations (Article)

January 25, 2020

Antitrust Primer for Association Board Members (Article)

January 22, 2020

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Presentation), Association TRENDS

January 21, 2020

Association Tax Primer for CEOs (Article)

January 20, 2020

Establishing and Operating Taxable Subsidiaries: A Primer for Associations (Article)

January 16, 2020

UBIT: What Associations Need to Know (Article)

January 15, 2020

Association Certification and Accreditation Programs: Minimizing the Legal Risks (Article)

January 13, 2020

Hotel and Convention Center Contract Provision Guidelines for Associations (Article)

January 12, 2020

Substantiation and Disclosure Requirements for 501(c)(3) Organizations: A Primer on the Charitable Contribution Rules (Article)

January 11, 2020

Navigating Your Way Around the Top Five Association Antitrust Pitfalls (Article)

January 10, 2020

The Dual Roles of In-House Corporate Counsel: The Impact on the Attorney-Client Privilege (Article)

January 9, 2020

Does Your Association Own the Work Product of Your Contractors, Authors, Speakers, Officers, Directors, and Committee Members? (Article)

January 8, 2020

Ten Key Copyright Issues and Pitfalls Every Nonprofit Should Know (Article)

January 7, 2020

Nonprofit Trademark Basics (Article)

January 6, 2020

Considerations for Determining Whether Association Chapters Should Incorporate (Article)

January 5, 2020

Commercial Co-Ventures: Best Practices for Cause Marketing and State Regulation (Article)

January 4, 2020

Association-Sponsored Research: Minimizing Your Legal Risks (Article)

January 3, 2020

Assessing and Minimizing an Association's Tort Liability Risk (Article)

January 2, 2020

Federal Tax Treatment of Associations' Associate Member Dues (Article)

December 19, 2019

CSSP Chat: *Liabilities & Insurances (E&O, Bonding, Etc. – If Your Society Doesn't Have a Good Attorney, You're Probably Going to Need One!)* (Presentation), Council of Scientific Society Presidents

December 17, 2019

Tips, Pitfalls and Best Practices for Managing Nonprofits' Risk with Third Parties (Presentation), Greater Washington Society of CPAs 31st Annual Nonprofit Finance & Accounting Symposium, Washington, DC

October 21, 2019

Innovations in Third-Party Risk Management (Presentation), Nonprofit Risk Management Center's 2019 Risk Summit, Leesburg, VA

October 14, 2019

Nonprofit CEO Employment Contracts: Key Tips, Strategies, Pitfalls and Best Practices (Article)

August 11, 2019

Association CEO Employment Contracts: Key Negotiating Tips, Strategies, Pitfalls, and Best Practices (Presentation), American Society of Association Executives 2019 Annual Meeting, Columbus, OH

August 9, 2019

Interview on NPR Radio: Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein (Article), Columbus, OH

August 2, 2019

Copyrights and Trademarks: What Every SHPE Leader Needs to Know (Presentation), 2019 SHPE National Institute for Leadership Advancement, Phoenix, AZ

June 5, 2019

Impact Investing by INGOs and the Law: Traps, Pitfalls and Opportunities (Presentation), Humentum Impact Investing Forum, Washington, DC

June 4, 2019

Copyrights and Trademarks: What Every Association Needs to Know (Presentation), American Society of Association Executives 2019 Association Law Symposium, Washington, DC

May 14, 2019

Using Digital Communications to Achieve Your Nonprofit's Goals and Mitigate Legal Risks in the Process (Presentation), Humentum, Washington DC, with Mercury LLC

April 11, 2019

UBIT: What Every Nonprofit CFO Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Presentation), AMHIC, A Reciprocal Association, Washington, DC

February 11, 2019

Beyond Mergers: Find the Right Structure for Your Combination (Article), American Society of Association Executives

February 7, 2019

Copyrights and Trademarks: What Every Association Executive Needs to Know (Presentation), Association *TRENDS*

January 1, 2019

UBIT: What Associations Need to Know (Article), *SOURCE* (Published by the Florida Society of Association Executives)

November 27, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Presentation), Greater Washington Society of CPAs 30th Annual Nonprofit Finance & Accounting Symposium, Washington, DC

September 17, 2018

UBIT: What Associations Need to Know (Article), Association *TRENDS*

September 13, 2018

UBIT: What Every Nonprofit Needs to Know about Sponsorships, Advertising, Royalties, and Cause Marketing (Presentation), Association *TRENDS*

January 11, 2013

Association Tax Compliance Guide (Book), Second Edition (2013), Published by ASAE Association Management Press

In the Media

Click on Title to View or Listen to the Story

With recovery distant, more groups are discussing mergers

July 24, 2020

Tenenbaum Law Group's Managing Partner Jeff Tenenbaum is quoted extensively in this article in *CEO Update* about the uptick in association merger activity during the pandemic.

[*CEO Update*](#)

Top Ten Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape

July 16, 2020

Tenenbaum Law Group Managing Partner Jeff Tenenbaum's article, *Top 10 Legal Q&A for Association Events in the COVID-19 Era: Strategies for an Evolving Landscape*, published in *AMC Institute's Money Matters* newsletter

[*AMC Institute's Money Matters*](#)

Pandemic taking an ax to association revenue, staff and pay.

April 24, 2020

Attorney Jeff Tenenbaum, with Tenenbaum Law Group, who represents both boards and executives in employment matters, said he has not seen contract renegotiations yet, but

expects to. "What I could see, if I was representing the executive, is kind of a deferral, where the executive agrees to take a cut in compensation this year. But assuming the association, by whatever metric

they agree to, is back on track a year from now, the executive would have the opportunity to earn that back." CEOs working without a contract are subject to pay reductions for any non-illegal

reasons, Tenenbaum said.

[CEO Update](#)

So You Have to Negotiate a Major Event Cancellation...

April 16, 2020

Jeffrey Tenenbaum, managing partner at the law firm Tenenbaum Law Group PLLC, was quoted extensively in this article about association meeting cancellations in connection with the COVID-19 pandemic in [AssociationSuccess.org](#):

"Negotiations between associations, hotel operators and convention centers and their attorneys are rising to front and center in many situations now regarding annual conferences and meetings as a result of COVID-19.

Jeff Tenenbaum, managing partner of the Tenenbaum Law Group, has been at the forefront of the issue while the stakes continue to rise for both sides. He spoke in late March about how all of this is playing out."

[AssociationSuccess.org](#)

How a Medical Society Decides to Cancel a Meeting

March 13, 2020

Jeffrey Tenenbaum, managing partner at the law firm Tenenbaum Law Group PLLC, was quoted in this article in *Medscape Medical News*:

"Another factor many professional societies face is the specter of large cancellation fees from the hotels and convention centers they'd booked for their meetings. The bill could come within 24 hours after cancellation and be in the hundreds of thousands of dollars or even seven figures, Jeffrey S. Tenenbaum, managing partner of Tenenbaum Law Group in Washington, DC, told Medscape Medical News in an email."

Charities take FPL money, back FPL rate hikes

March 5, 2020

Jeffrey Tenenbaum, managing partner at the Washington, DC-based law firm Tenenbaum Law Group PLLC, was quoted in this article in *The Palm Beach Post*:

And the relationship between FPL and the not-for-profit groups it supports could put them in the crosshairs of the IRS, an attorney who specializes in non-profits told The Post.

"This is definitely problematic from a federal tax law perspective," attorney Jeffrey Tenenbaum said.

"When these not-for-profit groups take actions that benefit private companies such as FPL, rather than the public or a disadvantaged group, the IRS could review their nonprofit status, which allows them to operate without paying federal income taxes," Tenenbaum said.

The Palm Beach Post

How to Protect Your Nonprofit from Controversial Donors

September 19, 2019

Jeffrey Tenenbaum, head of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, was quoted in this article in *The Chronicle of Philanthropy* on the steps nonprofit organizations can take to mitigate risk associated with fundraising.

The Chronicle of Philanthropy

Lawyers Question Wexner's Financial Arrangement with Jeffrey Epstein

August 8, 2019

Jeffrey Tenenbaum, head of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, appeared on NPR Affiliate WOSU Public Media to discuss the steps nonprofits can take to prevent the type of misappropriation alleged in the Jeffrey Epstein case.

Tenenbaum says he does not know the details of the Wexner-Epstein arrangement and cannot comment on it directly, but that there are measures nonprofits can take to avoid misappropriation.

"Here in this particular case involving Wexner and Epstein, it certainly seems like none of these steps were taken," Tenenbaum says. "Things like requiring double signatures, double authorization, back up documentation before funds can be paid or transferred, segregation of duties amongst employees, doing inventories of your fixed assets."

He also says Wexner could have set up electronic alerts so he knew every time a payment or transfer was made.

"Making sure that everyone in the finance and accounting department is required to take a certain length of vacation each year, at least two weeks, to see if that person is involved in a fraud," Tenenbaum adds. "Because if that person's gone and someone else is assuming his or her duties, it gives you a chance to spot what's going on."

[NPR Affiliate WOSU Public Media](#)

Jeff Tenenbaum interviewed for *Through the Noise* podcast

May 30, 2019

Jeff Tenenbaum, chair of the nonprofit practice at the DC-based law firm Lewis Baach Kaufmann Middlemiss PLLC, was interviewed by Ernesto Gluecksmann – host of the *Through the Noise* podcast – about his nonprofit organizations practice at the firm. The podcast debuted on May 30, 2019. *Through the Noise* is a podcast that explores hurdles, solutions and the process of cultivating success for nonprofits through conversations with executive directors, CEOs and other nonprofit professionals.

[Through the Noise Podcast](#)

Triangle nonprofit leaders earn million-dollar salaries. Here's who they are.

August 6, 2018

The IRS can take action in cases of exorbitant compensation, but it rarely does.

Jeff Tenenbaum, head of the nonprofit practice at the DC-based law firm of Lewis Baach Kaufmann Middlemiss PLLC, said for 501(c)(3)s, the IRS can levy penalty taxes on those receiving excessive compensation as well as those who approved it.

He said for 501(c)(6)s such as the CPA institute, *"revocation of tax-exempt status is the IRS' only remedy — and one rarely utilized."*

[The Charlotte Observer](#)

Montana Must Prove Harm, Law Violation in IRS Donor Rules Suit

July 27, 2018

Other practitioners aren't so sure about the APA argument. *"You can't generalize about the procedural propriety of revenue procedures,"* Jeffrey Tenenbaum, a nonprofit attorney at Lewis Baach Kaufmann Middlemiss PLLC in Washington, told *Bloomberg Tax*. *"It depends on the substance of the revenue procedure."*

Tenenbaum said Montana's APA position *“may be a bit of a stretch.”* The lawsuit, filed July 24 in the U.S. District Court for the District of Montana, *“certainly highlights the fact this seems to be a political dispute dressed up in procedural arguments—on both sides,”* he said.

Still, Tenenbaum said, *states “absolutely” have a legitimate argument for the IRS to provide them with information they need to enforce their own standards for entities’ tax-exempt status.*

[Bloomberg Law](#)

[Tax Law Changes for Exempt Organizations Raise Filing Concerns](#)

May 29, 2018

“The AICPA did a thorough and highly detailed job not only in pointing out needed areas for improvement and refinement of the Form 990, but also in supplying the specific verbiage needed to effectuate the changes,” Jeffrey Tenenbaum, a nonprofit attorney with Lewis Baach Kaufmann Middlemiss PLLC in Washington, told *Bloomberg Tax*.

[Bloomberg BNA Daily Tax Report](#)

[Guns at Conventions: Are Association Being Careful Enough?](#)

March 26, 2018

“Associations have the right to apply reasonable restrictions [on firearms] that go beyond local law since their events are private,” said Jeffrey S. Tenenbaum, Sr. Counsel, Lewis Baach Kaufmann Middlemiss PLLC, an association law expert. Similarly, he noted, sporting events, concerts and other private happenings regularly ban firearms and employ various manners of security for entry.

[USAE](#)